CHECK POINT™

Kokilaben Dhirubhai Ambani
hospital & medical research institute

Every Life Matters

How Kokilaben Hospital Gained Cost-Effective Threat Prevention

INDUSTRY	HEADQUARTERS	COMPANY SIZE
Healthcare	Mumbai, India	1,001 - 5,000

OVERVIEW

Driven by the belief that world-class healthcare should be everyone's prerogative, Kokilaben Dhirubhai Ambani Hospital offers best-in-class treatment driven by technology, talent, care and compassion. One of six treatment centers in the Mandke Foundation network, Kokilaben has established itself as one of India's most advanced quaternary care facilities and represents the foundation's commitment to expanding its reach to a wide range of areas and communities.

OUR SOLUTION

Harmony
Secure Users & Access

Quantum
Secure the Network

> "
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>
> *Srinivasan Raman, Chief Information Officer at Kokilaben Dhirubhai Ambani Hospital*
> "

CHALLENGE

Srinivasan Raman, chief information officer at Kokilaben Dhirubhai Ambani Hospital and Medical Research Institute, oversees cybersecurity operations across the foundation's treatment centers, all of whose security teams report directly to him. Based in Mumbai, Kokilaben's centralized IT and security architecture, which consists of 300 virtual servers, 75 physical servers and several virtual databases, is the backbone of the healthcare network's clinical processes — from intake to discharge. The hospital's main data center supports hundreds of healthcare providers working on-premises at the hospital's physical sites, various clinical and patient applications, and 2,500 endpoints.

As a major healthcare provider that handles large quantities of sensitive patient data, Kokilaben must maintain a high data-protection standard commensurate with regulatory frameworks such as India's National Accreditation Board for Hospitals (NABH) and the Joint Commission International (JCI). "Hackers are constantly developing their techniques with new technologies, so we want to partner with a security provider like Check Point who invests in technology and innovation as well," said Mr. Raman.

Before working with Check Point, Mr. Raman and his team spent countless hours aggregating data from different firewall, email and endpoint security dashboards to track threat actor activity. To simplify his team's workflows and optimize resources, he wanted a centralized platform that would allow his team to access threat intelligence and event data and leverage other artificial intelligence (AI) and machine learning (ML)-driven capabilities.

SOLUTION

To gain complete visibility of Kokilaben's digital footprint, Mr. Raman replaced his previous point solutions with an integrated suite of Check Point products. "You could say I was already a Check Point fan," he said. "It's a trusted company with 30 years of experience as innovators of firewall technology, and the unified hyperscale solution really impressed me." The Check Point support team guided him through the entire technology transition to ensure the deployment met the hospital's unique needs. With minimal ramp-up time, Kokilaben's security team was fully trained to identify and remediate security gaps.

Powered by AI and big-data threat intelligence, Check Point Maestro makes it easy for Mr. Raman to determine where threats originate and where to apply patches to prevent a breach. "Maestro gives us great visibility of any open ports, so we can remediate them without outside assistance," he said. "The configuration and user interface are very simple." In addition, Maestro scales his Check Point Quantum Security Gateways on demand to maximize appliance capacity and meet the hospital's dynamic workload requirements. To further enhance the hospital's endpoint security, Mr. Raman deployed Check Point Harmony Endpoint, which automatically detects vulnerabilities without a performance penalty — increasing productivity and reducing user friction.

OUTCOME

Check Point has empowered Mr. Raman's team to take full ownership of the hospital's security posture and respond to threats without relying on outside consulting. Now, data from Check Point's firewall and endpoint security solutions are easily accessible via one intuitive dashboard, providing a holistic view of the hospital's cyber health. As a result, his team can devote more time to high-value tasks that drive the hospital's daily operations. "With our previous solution, I had to view all the dashboards separately to reach a conclusion, which was very tedious," said Mr. Raman. "Now, our gateways and endpoint security solutions are connected, which makes our jobs much easier."

The unified Check Point solution pays dividends in more ways than one. Mr. Raman's productivity has increased significantly without adding headcount or complex solution stacks. The ability to scale security operations without purchasing additional hardware allows his team to keep up with the hospital's growing digital footprint, even while operating under funding constraints. "I don't have to buy a new box every time I add a feature, which makes Check Point a very cost-effective solution."

Thanks to Check Point's commitment to research and innovation, Mr. Raman feels confident about the continued partnership. "I don't have to worry about Check Point products becoming outdated," he said. "They're always researching new technologies." Next, Mr. Raman plans to replace his current email security vendor with Check Point Harmony Email & Collaboration to prevent malicious emails and files from reaching employee inboxes. "I'd rather work with a platform I trust," he said. "We've had virtually no security issues since onboarding Check Point."

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ABOUT CHECK POINT

Check Point Software Technologies Ltd. is the trusted cybersecurity solutions provider for over 100,000 SMBs, corporate enterprises and governments globally. With an industry-leading catch rate for zero-day, ransomware and generation V cyberattacks, Check Point Infinity's unified platform delivers unparalleled threat visibility, intelligence and prevention across enterprise environments — from remote users and cloud deployments to network perimeters and data centers. Together, our solutions work seamlessly to drive productivity, reduce costs and enable real-time security monitoring.

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