HARBERS ICT SECURES CUSTOMERS WITH LEADING-EDGE PROTECTION AND MINIMAL EFFORT

Customer Profile

Harbers ICT is a Dutch provider of managed cloud, hosting, and security services to small and medium-sized businesses.

Challenge

• Protect small and medium-sized business customers against the latest cybersecurity threats
• Secure a diverse range of customer environments
• Minimize management and administrative complexity

Solution

• Check Point Quantum Spark Security Gateways
• Check Point Harmony Endpoint
• Check Point Harmony Email & Office
• Check Point Harmony Mobile

Benefits

• Deliver leading-edge cybersecurity protection to customers
• Simplified deployment and management for a lean IT team
• Differentiated security offerings with comprehensive, end-to-end solutions

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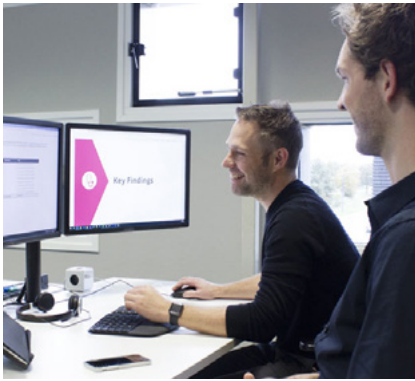- Emiel Harbers, Director 24x7Secure, Harbers ICT

Overview

For more than 10 years, Harbers ICT has helped small and medium-sized businesses (SMBs) succeed and grow through leading-edge networking and security technology. The company offers end-to-end cloud, hosting, and security services. Harbers ICT is also a Check Point SMB Partner, protecting customers' networks, workstations, cloud environments, mobile devices, and SaaS solutions against the latest cyber attacks.

Business Challenge

Balancing Comprehensive Protection with Simplicity

As SMBs in the Netherlands increasingly look to cloud solutions to support growth and agility, Harbers ICT has been an experienced, trusted partner. In 2017, Harbers ICT became the first certified Check Point SMB Partner, positioning them ideally to help SMB customers expand their security coverage when the pandemic arrive. Protecting the business perimeter was no longer enough. With employees working from home, SMBs now needed to defend employees, employee and company devices,

and data against cyber threats. The Harbers ICT 24x7Secure service provides that essential protection.

"Cybersecurity is integral to every business, regardless of size," said Emiel Harbers, Chief Technology Officer for Harbers ICT. "As a managed services provider, we aim to deliver the best end-to-end protection for customers' data, devices, applications, and networks while minimizing the management requirements for our team."

A Check Point SMB Partner, Harbers ICT has relied on Check Point next-generation security solutions for several years. When evaluating cybersecurity solutions to meet the expanding security requirements of its customers, Harbers ICT again turned to Check Point.

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SOLUTION
Delivering End-to-End Performance

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Check Point Infinity architecture consolidates security across networks, clouds, endpoints, and mobile devices, simplifying security service delivery and management. For network protection, Harbers ICT customers receive a Check Point Quantum Spark security gateway. The Quantum Spark gateways deliver high performance to secure high-bandwidth, business-critical applications. Zero-touch provisioning enables the Harbers ICT team to plug in the device, turn it on, and deliver industry-leading protection in seconds. Check Point security gateways include powerful firewall, IPS, anti-bot, antivirus, application control, and URL filtering capabilities for protection against the most sophisticated threats and zero-day vulnerabilities. The Harbers ICT team also monitors customers' networks in real time for threats and block any that appear.

Harbers ICT protects customers' endpoints using Check Point Harmony Endpoint. Customers receive comprehensive endpoint protection at the highest security level for avoiding security breaches and data compromise. Harmony Endpoint automates 90% of attack detection, investigation, and remediation tasks. It's also the only endpoint protection solution that automatically contains and completely remediates the entire cyber kill chain with full recovery. Check Point Harmony Mobile secures employees mobile devices to extend protection for corporate data across all attack vectors.

For customers wanting to protect their email and productivity suites, Harbers ICT uses Check Point Harmony Email & Office. This solution detects and blocks the most advanced phishing, malware, account takeover, and data leakage attacks across inbound and internal communications before they reach users. Check Point Harmony Threat Emulation and Threat Extraction technologies sandbox suspicious emails and deliver clean files to users within 1.5 seconds. The industry's best catch rate means that the Harbers ICT team spends very little time—if any—responding to threats or remediating systems.

"As a Check Point SMB Partner, we can provide SMB customers with enterprise-caliber, worry-free security protection. They can focus on their core business objectives without compromising security performance or availability."

- Emiel Harbers,
  Director 24x7Secure, Harbers ICT

Benefits

Delivering Industry-Leading Protection

Today, the Harbers ICT team secures hundreds of customers using 100 Quantum Spark security gateways with either wired or wireless connections. In addition to perimeter defenses, the 24x7Secure service provides site-to-site VPN, client-to-site VPN, reporting, monitoring, alerting, backup, and upgrade services. The Harbers ICT NOC/SOC service provides SMB customers with threat intelligence and autogenerated firewall rules—capabilities that previously only large enterprises could deploy with skilled security teams. Through Harbers ICT security bundles, customers gain industry-leading cybersecurity protection to secure all of their assets without having to purchase or manage their own security infrastructures.

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Maximizing Team Productivity

Thanks to the Quantum Spark Security Management Portal, the Harbers ICT team has unified management and visibility across its customers' security environments. Simple, scalable cloud management provides visibility across networks and cloud, remote workers, email and Office 365, and endpoints. The team saves time and increases efficiency with everything displayed on the SOC or NOC screens, as well as point-and-click ease of use to secure assets and respond to threats. They can share policies, search and analyze logs, and export data.

"Automation is a huge help to our team," said Harbers. "For example, Harmony Endpoint automates attack detection and investigation while containing and remediating threats completely. Check Point enables our team to deliver the most complete protection with very little effort."

A Trusted Security Partner

Harbers ICT's relationship with Check Point not only benefits customers,
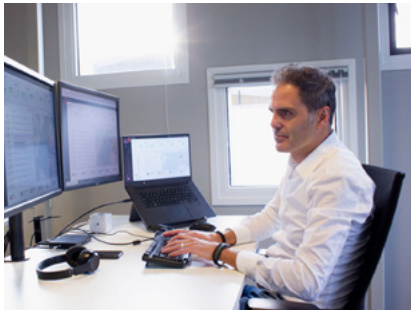
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it enables the company to differentiate its security offerings from competitors. A consolidated architecture, ease of use, and support from Check Point allow the Harbers ICT team to focus on helping customers grow—instead of constantly reacting to security challenges. In turn, feedback from the Harbers ICT team and their customers enables Check Point to meet the evolving security needs of SMBs with easy-to-deploy, out-of-the-box security.

"We've relied on Check Point as a trusted partner to secure our hosting and cloud services," said Harbers. "Choosing Check Point for our SMB offering was a no-brainer for us. Our partnership makes excellent sense from both a security and business perspective."