

Zhejiang Zhongda Futures Brokerage Co., Ltd.

Customer Testimonial | Check Point GO, Appliances, and Software Blades



Customer Profile

- Established in 1993, Zhejiang Zhongda Futures Brokerage Co., Ltd. is backed by Zhejiang Materials Industry Group and is a subsidiary of the publicly listed Zhongda Group
- Headquartered in Hangzhou, it has 16 operating units throughout China
- Zhejiang Zhongda Futures Brokerage Co., Ltd. is listed as one of the directors of the Shanghai Futures Exchange, as well as a member of the Dalian Commodity Exchange, Zhengzhou Commodity Exchange, and China Financial Futures Exchange

Industry

- Financial Services

Business Challenge

- Proliferation of a mobile workforce
- Compliance with Chinese financial regulations
- Providing remote access to corporate resources
- Ensuring customer confidence

Check Point Solutions

- Two, Check Point IP 395 appliances utilizing Firewall, IPsec VPN, IPS, and Advanced Networking Software Blades
- 50 Check Point GO devices
- Check Point Smart-1 5 Security Management Appliance

Why Check Point

- Comprehensive and unique security solutions
- Excellent price-performance
- High flexibility and scalability
- Unrivalled protection
- Simplified central management

QUICK FACTS

“The comprehensive Check Point solution provides a high level of security protection for our mobile office strategy. With Check Point GO we have given our employees the ability to securely access business critical applications and data from anywhere in the field, which has greatly increased employee productivity and flexibility.”

Mr. Wang, IT manager of Zhejiang Zhongda Futures Brokerage Co., Ltd.

CUSTOMER CHALLENGE

Finance is an information-intensive industry with stringent requirements on information security and privacy. The popularity of the mobile office casts improbable security challenges on data protection and corporate network access for this sector.

- The growing number of mobile workers magnifies the necessity for secure network access anytime anywhere
- The China Securities Regulatory Commission requires all financial futures companies to adhere to strict data security guidelines for remote access
- Corporate networks and endpoints at financial institutions contain enormous amounts of sensitive data, therefore Zhongda required a robust data security and business continuity plan to ensure customer confidence
- Zhongda’s complex mobile office security strategy required central management and remote maintenance to ensure consistent policy management, logging, monitoring, and event analysis

SELECTION PROCESS

Selection Criteria

- ✓ Reliable and secure remote access
- ✓ Outstanding functionality and price-performance
- ✓ Simple management
- ✓ Ease of use
- ✓ Scalability

Why Check Point

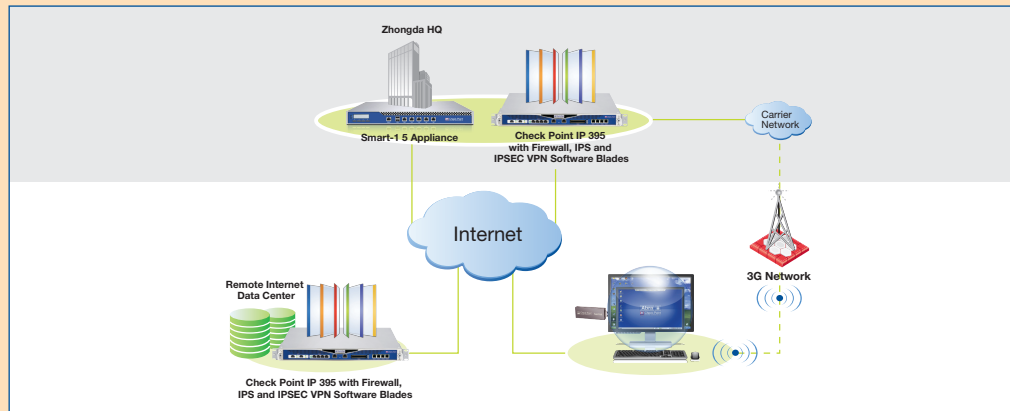
“Check Point’s broad portfolio of powerful security solutions provides us with excellent functionality, price-performance, and scalability, making it the logical choice for our complex network environment. Additionally, with central management we have significantly streamlined and reduced network security complexity to cost-effectively protect our network.”

—Wang

THE CHECK POINT SOLUTION

1 Check Point GO Provides Secure Remote Access for Zhongda's Growing Mobile Workforce

The selection of Check Point GO was initiated by policies put in place by the Chinese Securities Regulatory Commission, which mandates that all futures companies comply with remote access data security regulations. Check Point GO combines proven Check Point virtualization, VPN and security technologies to create a secure virtual workspace for Zhongda by enabling remote access to company email, files, and business critical applications anytime, anywhere. Additionally, with a standard Windows user environment, Zhongda employees are able to easily navigate and utilize the Check Point GO solution, making it simple to deploy and use.



2 Secure Network Connectivity Ensures Data Availability and Integrity

As a financial services company Zhejiang Zhongda has extremely complex and demanding network security needs. The company deployed Check Point IP 395 appliances with Firewall, IPSec VPN, and IPS Software Blades to secure corporate and customer data traversing the network to and from the company's remote internet data center. The IPS Software Blade gives an additional layer of protection when connecting to the network through the Check Point GO devices and helps to ensure that connections and data remain secure and uncompromised. "The reputation of our company rests on our ability to keep customer data secure. With the Check Point solution we have a highly reliable and scalable security solution with proven performance in the most demanding environments." —Wang

3 Simplified Remote Security Management

Zhongda manages its IPS, network, and endpoint security policies from a single console through the use of the Check Point Smart-1 security management appliance. This ensures consistent network security policies while streamlining security management to reduce complexities, free up resources, and increase productivity. Additionally, the Check Point Smart-1 offers integrated storage of log data from across multiple enterprise-wide devices which assists Zhongda with compliance requirements and forensic analysis.

CHECK POINT BENEFITS

Integrated and Reliable IP Solution

- Software Blade Architecture provides all-in-one security in a single appliance
- High-performance appliances protect the Zhongda network across all traffic types
- Carrier-level durability and redundancy ensures reliability

Unique Solution—Check Point GO

- Instantly turn any PC into one's own corporate desktop
- Virtual workspace keeps data secure and ensures compliance with Chinese regulations
- Ideal for Zhongda's mobile workers and contractors as well as disaster recovery

Smart-1 Simplifies Security Management

- Maximum efficiency in a single unified management console for network and endpoint security
- Reduces costs and complexity while conserving resources
- Ensures operational continuity within Zhongda's demanding environment

SUMMARY

Integrated • Simple-to-manage • Highly Scalable

- Integrated and modular IP appliance provides comprehensive network security
- Secure mobile office environment protects sensitive information
- Centralized management simplifies security and reduces operation costs
- Software Blade Architecture enables Zhongda to add additional layers of protection as security needs evolve and change to further protect its investment

Impact

- Unrivalled network security protection
- Combines superior network security with manageability
- Dynamic scalability for evolving security needs
- Reduced complexity through simplified management and maintenance