



Too Many Tools, Not Enough Protection: One Enterprise's Successful Security Overhaul

INDUSTRY:
Multi-industry

HEADQUARTERS:
León, Guanajuato, Mexico

COMPANY SIZE:
10,000 employees



OVERVIEW

Grupo Reyes is a 100% Mexican conglomerate founded in 1970 in León, Guanajuato, by entrepreneur Benjamín Reyes. What began as a small plastics operation with a single extrusion machine and four employees has grown into a diversified group of more than 20 national and international companies spanning plastics and packaging, construction materials, hospitality, real estate, and services. Its flagship company, REYMA, is a leading manufacturer of disposable and biodegradable products in Mexico, the Caribbean, and North America, employing nearly 10,000 people across seven industrial complexes in Mexico and one in the United States. With a presence in multiple states across Mexico and distribution reaching into Central America and the U.S., Grupo Reyes operates in highly regulated and competitive markets where operational efficiency and business continuity are fundamental to its continued growth.

OUR SOLUTION

Hybrid Mesh Network Security
Exposure Management



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Abraham Sevillano, director of iNN. Innovación y Negocios (Business and Innovation), Grupo Reyes

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CHALLENGE

As Grupo Reyes expanded its operations across multiple industries and geographies, the León, Guanajuato-based company faced increasingly complex cyber security challenges, challenges that grew critical to overcome as Grupo Reyes accelerated its digitalization efforts amid rising and sophisticated threats.

Abraham Sevillano, the company's director of innovation and business, who serves as a strategic enabler responsible for systematizing and automating processes, identified several core challenges that went straight to their cyber security efforts: high operational complexity, limited visibility into threats, too many disconnected security tools, as well as the growing threats from cyber security incidents that could impact business continuity. "This became more critical with the company's exponential growth, accelerated digitalization, and the increase in cyber threats," Sevillano said.

For those Grupo Reyes' companies that operate 24/7, the stakes were especially high. The scattered toolset created excessive reliance on reactive processes, leading the security team to constantly respond to incidents rather than prevent them. The organization needed a comprehensive, centralized cyber security platform that was reliable and capable of protecting operations while supporting continued business growth without restrictions.

SOLUTION

Grupo Reyes evaluated multiple cyber security alternatives before selecting Check Point Software Technologies. The competing vendors turned out to offer fragmented point products, higher operational demands, and less visibility. These vendors also lacked the scalability Grupo Reyes needed as its business grew.

"We decided to go with Check Point because it provides us with a robust, mature, and scalable architecture that prevents attacks. And Check Point is highly reliable with a strategic vision that is aligned with complex and growing companies like ours," Sevillano said. Grupo Reyes deployed Check Point Firewall, Check Point Spark Firewall for branch and distributed locations, Check Point SD-WAN for resilient connectivity, and Check Point Attack Surface Management for external threat exposure visibility.

The decision met each of Grupo Reyes' key objectives. First, the platform's ability to scale and consolidate security tools enabled precise threat detection while integrating multiple security capabilities into a single management console. Rather than managing a patchwork of disconnected point solutions, technicians could now work from a unified console. This consolidation would dramatically reduce operational complexity and training overhead.

Second, Check Point's superior ability to prevent attacks represented a fundamental shift from the reactive posture that Grupo Reyes' prior security vendors provided. The mature level of protection against advanced threats impressed both leadership and the technical team within Grupo Reyes.

Third, Check Point provided clear, actionable visibility, enabling the security team to move from limited awareness to comprehensive operational insight across the organization's diverse business units.

OUTCOME

Check Point Firewall, Check Point Spark Firewall, Check Point SD-WAN, and Check Point Attack Surface Management delivered measurable outcomes that quickly exceeded Grupo Reyes' expectations. The team managed to swiftly centralize security operations, greatly improve threat detection and prevention, simplify day-to-day operations, and raise their overall control across all business units.

The benefits were immediate: greater operational continuity, a significant reduction in risks, better security management and visibility, a lower operational burden for work teams, and—critically—a clear alignment between security and business objectives. Critical security incidents decreased, threat response times shortened, key system availability increased, and compliance and audit indicators improved.

Sevillano recalls one event that particularly demonstrated Check Point's value. Grupo Reyes endured an attack targeting one of its email servers. With Check Point in place, the team detected and mitigated the threat immediately, without affecting business continuity—a critical outcome for a company whose divisions operate around the clock.

Check Point also delivered financial returns. By strengthening protection and reducing exposure to risk, Grupo Reyes improved its overall risk profile, which positively impacted cyber security outcomes and reduced insurance costs.

Perhaps most importantly, Check Point enabled cyber security to stop being a hindrance and become a true business enabler, giving management the confidence to continue innovating and growing. The Director of Innovation expressed strong confidence in Check Point as an innovative, scalable solution at the forefront of current threats, noting that both he and his team feel protected and secure thanks to the platform's constant innovations. "Check Point has allowed cyber security to stop being a hindrance and become a business enabler, giving management the confidence to continue innovating and growing," Sevillano said.



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About Check Point Software Technologies Ltd.

Check Point Software Technologies Ltd. is a global cyber security leader protecting more than 100,000 organizations worldwide. Its mission is to secure enterprises' AI transformation. With a prevention-first approach and an open ecosystem architecture, Check Point helps organizations block advanced threats, prioritize exposures, and automate security operations across complex digital environments. The unified architecture simplifies protection across hybrid networks, multi-cloud environments, digital workspaces, and AI systems. Structured around four strategic pillars, Hybrid Mesh Network Security, Workspace Security, Exposure Management, and AI Security, Check Point delivers consistent protection and visibility across multivendor environments, enabling organizations to reduce risk, improve efficiency, and accelerate innovation without increasing complexity.

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