



## Secure Move to the Cloud Delivers Savings, Flexibility and Confidence to OpenLink and Its Clients

CloudGuard IaaS for Azure transforms business operations, creating opportunities and competitive advantages for OpenLink and its clients



“Having CloudGuard for Azure helps in our conversations with clients about moving their data to the public cloud. It enables them to check off compliance boxes, because it’s an industry-leading solution. And clients can actually see that we’re doing proper defense-in-depth security, in addition to the measures Azure includes.”

OpenLink is the global leader in trading, treasury and risk management solutions for the energy, corporate and financial services industries.

**Industry: HighTech**

–Michael Lamberg  
VP and Chief Information Security  
Officer  
OpenLink

### Challenge

- Secure public cloud environments for each of its clients
- Increase client servicing capacity while minimizing physical infrastructure and management requirements
- Reduce infrastructure costs while increasing competitive advantage

### Solution

- CloudGuard IaaS for Microsoft Azure

### Results

- Gained customer confidence by delivering comprehensive multi-layer security to each client environment
- Unified management and threat visibility from a single-pane-of-glass
- Leverages Cloud benefits without sacrificing security



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