MANAGED SECURITY SERVICE PROVIDER

PARTNER PROGRAM

QUANTUM
SECURE THE NETWORK

CLOUDGUARD
SECURE THE CLOUD

THREATCLOUD

HARMONY
SECURE USERS & ACCESS

INFINITY-VISION, NEXT
Unified Management & XDR

CHECK POINT
YOU DESERVE THE BEST SECURITY
Cyber attacks are becoming increasingly sophisticated. Prevention is still imperative to your security strategy. Yet, it must be supported with robust detection, response, and hunting capabilities to stop breaches before damage spreads. But for many security operations teams, detecting real threats across their entire IT infrastructure is like finding a needle in the haystack. They are often forced to piece together information from multiple siloed tools and navigate through an absurd number of daily alerts. Moreover, most security teams face multiple challenges to keep their SOC running 24x7x365, such as headcount and skill shortages. The results: critical attacks are missed until it’s too late.

Many organizations today are partnering with an MSSP, often in addition to their existing security program.

Customers are looking to MSSPs to:

- Provide proactive security protection as a service, 7x24x365
- Provide access to the industry’s best security experts
- Ensure reliability in terms of security services, people, and processes
- Help scale services with speed, agility and automation
- Decrease security risk, so they can focus on what they do best; growing their business.

**MSSP’S KEY CONCERNS**

**Simplicity | Automation | Scalability | Reliability | Low cost of entry | Predictable revenue**

Check Point is a global leader in security for all business sizes and segments. Check Point’s MSSP offering, Cloud-Delivered Multi-Tenant Management, and SOC platform give MSSP’s the confidence to grow with increased profitability and lower risk.
**Simplicity**
- Single integrated platform provided through the Check Point Infinity Portal providing consolidated visibility and management for partner’s MSSP service offering
- Full security coverage and threat intelligence and hunting for Cloud security, Endpoint, SASE/ZTNA, email security, mobile protection, IoT, and network security – powered by ThreatCloud
- Easy deployment both on-premise and in multi-cloud environments
- Strong 3rd party partnerships and integrations (Cloud, Identity, SIEM, SOAR and Workflow Providers)

**Automation**
- Automate the prevention, detection, remediation and reporting for your customers through use of our documented integrations and APIs (e.g. Smart-1 Cloud management of Quantum gateways), providing efficiency and saving valuable time and resources
- Reduce the overall cost to deliver services (TCO)
- Self-service portals allow customer onboarding and offboarding
- Instant, value-driven reports that help customers visualize the comprehensive actions MSSPs have delivered

**Scalability**
- Zero-Touch Deployments
- Deploy initially in one area and add on additional functionality as you grow
- Seamlessly add new users without obtaining additional licenses

**Reliability**
- 99.999+ availability delivered through the Check Point Infinity portal
- Industry-leading malware catch rates to new threats that emerge
- Always running the latest code as Infinity Portal is managed by Check Point R&D
- Eliminates the need for MSSPs to run fully redundant data centers
- Check Point incident response and professional services teams provide additional support, as needed
Low cost of entry
- Minimal up-front investment
- Check Point provides a hardware right-to-use agreement so that MSSP partners do not need to procure the hardware

Predictable revenue
- Up-front and tiered monthly pricing options for software and services
- Future proofing technical solutions giving MSSPs the confidence of ongoing superior performance

Contact us today to learn more about our MSSP program. We have a dedicated team to help onboard you into our MSSP program, assist with enablement support, provide launch guidance, and beyond. Program incentives reward engagement and growth, and provide turnkey marketing tools, free online training resources, specialization badge and more.

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