

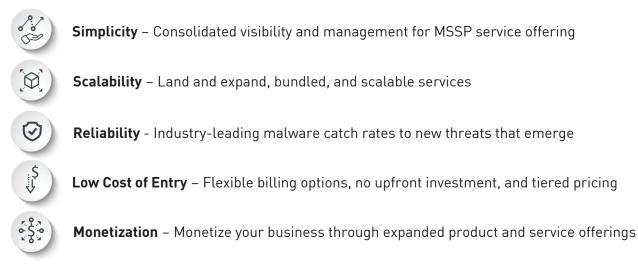


# MANAGED SECURITY SERVICE PROVIDER

# MSSP PARTNER PROGRAM

Cyber attacks are becoming increasingly sophisticated. Prevention is still imperative to your security strategy. Yet, it must be supported with robust detection, response, and hunting capabilities to stop breaches before damage spreads. But for many security operations teams, detecting real threats across their entire IT infrastructure is like finding a needle in the haystack. They are often forced to piece together information from multiple siloed tools and navigate through an absurd number of daily alerts. Moreover, most security teams face multiple challenges to keep their SOC running 24x7x365, such as headcount and skill shortages. The results: critical attacks are missed until it's too late.

To overcome these challenges, companies are turning to Managed Security Service Providers (MSSPs) to enhance their security programs and answer the key need for:



## MSSP PROGRAM BENEFITS

Check Point recognizes MSSP as a strategic market and is dedicated to delivering an enhanced business offering. The MSSP program empowers MSSPs with the best security in a simple, scalable, profitable business model.

## Simplicity

- Optimized Business Model: Straightforward and uncomplicated business model.
- Single Management Solution: Unified management for convenience and efficiency.
- Open Accessibility: Open to anyone interested in working with Check Point, no barriers

#### Scalability

- Agile User Management: Effortlessly onboard or remove users, and swiftly add products and services
- Integration Capabilities: Seamlessly integrate with your existing security stack and ecosystem

#### Services

- Cutting edge managed security services across all attack surfaces
- Advanced automation and AI technology
- Security operation Center (SoC) as a service
- Custom value-add security service packages for customers of different sizes and market segments

# Savings (Low cost of Entry)

- Predictable revenue and fixed pricing model
- A Pay-as-you-go consumption model for lower risk
- Tiered pricing options for maximum revenue

#### Simple Management

- Single platform to managed all Check Point products
- Efficient easy on Onboarding Add customers in 3 simple steps
- Clear Visibility Across All Customers and Products
- Mitigate Top Security Alerts and Streamline Operational Issues

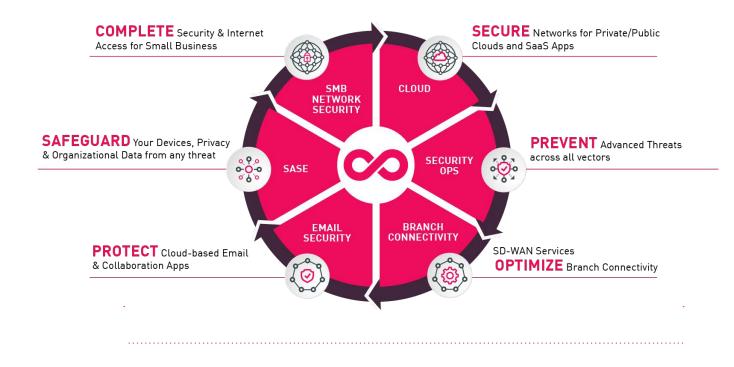
#### Managed Security Services For Any Environment

Cutting edge managed security services for any attack surface

- SASE
- Email Security

- SD-WAN Service
- End-point & mobile

Cloud



#### MDR Services powered by Check Point

Powered by the industry's top experts and leading AI technology, Horizon Managed Prevention & Response elevates traditional MDR services with continuous updates, automated prevention actions, optimal configurations, recommendations, and best practices to improve defenses and prevent future attacks.



Prevention-First Best practices to improve defenses and prevent future attacks

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Simplicity 24x7x365 service by our elite experts



Elevate Security Advanced threat prevention powered by AI-based analytics



One Solution Prevent, monitor, detect, investigate, and remediate attacks

#### PARTNER WITH CHECK POINT

Check Point can partner with you in a number of ways, whether you want to white label our MDR/MPR offerings, whether you want to co-brand and have Check Point co-deliver, or whether you want to use our platform. We are and have been a 100% channel first company for three decades, which means we don't compete with you.



Contact us today to learn more about our MSSP program. We have a dedicated team to help onboard you into our MSSP program, assist with enablement support, provide launch guidance, and beyond. Program incentives reward engagement and growth, and provide turnkey marketing tools, free online training resources, specialization badge and more.

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LEARN MORE

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