

PROFESSIONAL SERVICES CERTIFICATION PROGRAM

This world-class, technical, program was created to make our partners more valuable to their customers. We want you to provide managed services to your customers.

Questions?
PSCP@checkpoint.com



PROGRAM OVERVIEW

MISSION Increase Check Point partners' revenue by teaching you to provide professional services and becoming experts/consultants in Check Point products and services.

THE PROGRAM

A program led by Check Point's Professional Services team to develop stronger relationships with customers and close bigger deals. Each module is available once in every region.

*Due to COVID-19 modules will be conducted virtually until further notice

REGISTER

Active delivery engineers may apply by submitting their CV and proof of CCSE certification to the below:

PSCP@checkpoint.com

THE MODULES

Each module costs \$1,610 (20% discount if you participated in previous models) and comes with its own partner specialization and individual certification

1. Performance Tuning / Optimization
2. VSX & MDMS Deep

Specialist Module :VPN

3. TBD 2022
4. TBD 2022

Specialist Module : Clustering



CHECK POINT
PROFESSIONAL SERVICES
CERTIFICATION PROGRAM



2022 SCHEDULE & DESCRIPTION

MODULE 1 : PERFORMANCE TUNING / OPTIMIZATION

*Virtual Classroom

- Introduction
 - Available Optimization Tools
- Gateway
 - Hardware (CPU/Disk/Memory/NIC)
 - CoreXL
 - SecureXL
 - Multique
 - SMT
- Manager
 - Hardware (CPU/Disk/Memory/NIC)
 - Database
- Performance Review

EMEA

March 21-23

Americas

March 14-16

MODULE 2 : MDMS/VSX

*Virtual Classroom

- MDSM
 - Design and architecture
 - Administrators
 - High Availability
 - Global Policies
- VSX
 - Design
 - Networking
 - Vsx_util
 - Clustering
 - Funny IP
 - Management
 - Ncs
- History and Architecture
- Provisioning Tool
- Miscellaneous

EMEA

May 9-11

Americas

May 16-18



FAQ

FREQUENTLY ASKED QUESTIONS

How do I submit payment?

Upon qualification and acceptance into the program, the partner will receive a SKU that is located in our Product Catalog. The partner must submit the PO via their distributor if direct is not possible.

Can co-op be used to pay for each module?

No, co-op nor CLCs cannot be used to pay for the program. No discounts can be applied either.

How long does the partner specialization and engineer certification last?

They last for a duration of 2 years. As technology is constantly evolving so will the material and training programs.

What is the difference between TAC Academy and PSCP?

TAC is all about customer support and the academy teaches how to mitigate and solve issues you receive from the customers. Professional Services deals with deployment, planning, execution, monitoring, and troubleshooting.

Does the same engineer need to attend each module?

No, you can send a different engineer to each module.

Do I need to attend all modules?

No, each module comes with its own specialization. You may attend all of them if you'd like and your company would earn the PSCP Elite Specialization.

Can I send more than one engineer?

No, due to the limited spots available we can only allow one engineer to register per partner. The engineer will be given resources to then train other engineers internally.

What are the minimum requirements?

Minimum requirement to attend the course is CCSE (or higher)... or five years or more of Check Point experience. Students should be comfortable with the Linux command line and navigation.

Can I receive a discount if I send engineers to more than one module?

Yes, partners will receive a 20% discount for additional modules they participate in. The first module will cost the full price of \$1,610 and the additional ones will be at a 20% discount.