

CHECK POINT

TRAINING PARTNER

PROGRAM

Why be a Check Point Training Partner?

Check Point and ATC partners contribute directly to each other's success through dedicated marketing and sales programs that create valuable revenue opportunities while meeting the needs of our customers. Check Point develops detailed courseware, instructor materials, sales, and marketing support for ATCs, while ATCs provide professional instructors, facilities, and training resources as the main education contacts for our customers.

Check Point's Authorized Training Center (ATC) Program is a strategic partnership dedicated to providing quality, convenient access to the latest technical training on Check Point products to customers around the world.

BECOME AN AUTHORIZED TRAINING CENTER

Authorized Training Centers (ATCs) help customers maximize their productivity and IT Security using Check Point products. Support and train organizations of all sizes, from small-medium businesses to Fortune and Global 100 companies. As a Check Point ATC you will increase the efficiency of your customers' IT security environment and reduce their technical support needs. Becoming a Check Point ATC gets you closer to your customers and their emerging business needs.

ATC Partner Resources

ATC partners gain access to the latest tools and resources to teach customers how to get the most benefit from Check Point solutions:

- ATC quick start material
- The latest training presentations and instructor support materials
- Access to ATC-Only PartnerMAP content and materials
- Recognition as an ATC on the Check Point Partner Locator
- Direct marketing, sales, and advertising tools and templates
- Right to use the Check Point Partner logo and ATC logo
- Eligibility to participate in Check Point courseware betas

Authorized Training Center Requirements

ATC requirements

- Comfortable training facilities for at least ten (10) students
- Physical computers or virtual machines for individual student access
- Audiovisual capability for slide presentations
- Certified instructors for each product version being taught
- Minimum of one instructor with CompTia CTT+ or Trainer Certification

Next Steps to become a Check Point ATC

Fill out an ATC application to get started or contact us by email at atc@checkpoint.com