

# From Reactive to Proactive Cyber Security, Inside Lunik IT's Security Transformation



## INDUSTRY

Technology Solutions

## HEADQUARTERS

Quebec, Canada

## COMPANY SIZE

11-50 employees

## OVERVIEW

Lunik IT is an IT services company founded in 2008, offering technological infrastructure, system integration, customized application and cloud computing solutions. Through strategic leadership and a clear focus on cyber security, Lunik IT provides top-tier IT services and has become a trusted source of security, guidance, and reliability for small- and medium-sized businesses navigating the complex digital landscape.

## OUR SOLUTION



Check Point helped us achieve our primary objective: consolidating our security data into one easy-to-use dashboard. In this way, Check Point eliminated the need for our analysts to check multiple systems for a comprehensive understanding of our security posture.

*Jean-François Côté, Information Security Director at Lunik IT*



## CHALLENGE

As a business-technology managed services provider (MSP), Lunik IT's leadership knew it not only needed an extremely secure infrastructure to deliver its services — their cyber security capabilities also needed to be centrally manageable and highly efficient. However, as Jean-François Côté, Information Security Director at Lunik IT, explained, the growing MSP did face significant challenges in securing its infrastructure.

As Lunik IT was growing rapidly, over that time, the internal security team selected various security tools they hoped would protect their users, data, and systems. Unfortunately, the tools proved costly, making maintaining a consistently robust security posture difficult. Their challenges ranged from struggling to manage individual firewalls across separate departments to a lack of a centralized view of cyber security activities across their enterprise.

To meet these challenges, Lunik IT set clear goals to refine its internal cyber security operations, enhance oversight across its network, and implement scalable, high-end security capabilities. In their hunt, the Lunik IT team sought the best options to build a comprehensive cyber security framework to achieve a more streamlined, efficient, and adaptable security posture.

## SOLUTION

Lunik IT significantly advanced its cyber security capabilities by implementing Check Point Software's suite of cyber security products. This decision resulted from a detailed evaluation process. As Côté explained, Lunik IT chose Check Point due to its innovative cyber security history and comprehensive offerings. Lunik IT chose Quantum Spark for their next-generation firewall, which provides firewall, VPN, antivirus, application visibility and control, URL filtering, and zero-day malware protection. To simplify the security management of its security gateways, Lunik IT chose Quantum Smart-1 Cloud, part of the Infinity Portal which provides the team with scalable security management delivered from the cloud as-a-service with zero-touch deployment, swift onboarding and no need for maintenance.



As we look to the future, we're excited to continue this journey, knowing that with Check Point, we're no longer simply responding to threats but proactively defining our cyber security future.

*Jean-François Côté, Information Security Director at Lunik IT*



Lunik IT enhanced its endpoint security with Harmony Endpoint and Harmony Mobile. Harmony Endpoint and Harmony Mobile automatically detect threats without compromising performance and are designed to optimize the balance between security and operational efficiency across devices. “We hoped this step would strengthen the protection of our individual devices across our network and reduce potential threats while guaranteeing a safe, efficient working environment for our staff,” he said.

Further, Harmony Email and Collaboration was chosen to provide comprehensive protection for Lunik IT’s cloud-based email and collaboration platforms. Harmony Email and Collaboration protects all lines of communication, including email, Slack, and Microsoft Teams, as well as Microsoft 365 and Google Workspace. Harmony Email and Collaboration’s cloud-native security ensures up-to-the-minute protection against evolving threats and zero-day attacks.

Finally, a key aspect of its Check Point adoption includes the Infinity Portal, which provides Lunik IT with a single, cloud-based console for managing security across on-premises firewalls, networks, cloud, mobile, and IoT devices, and delivers a comprehensive view of its cyber security threats and events across Quantum Spark, Harmony Endpoint, Mobile, and Email & Collaboration suite. The portal enables sharing users, administrators, events and reporting across products, while ThreatCloud AI, the brain behind Check Point’s industry-leading catch rate, delivers consistent threat prevention throughout Lunik IT’s enterprise. “We wanted to proactively identify and mitigate risks and ensure robust security for our infrastructure,” Côté explained.

The inclusion of Harmony products and Quantum Spark, managed through the Infinity Platform, would enable the Lunik IT team to streamline its operations and provide scalable and efficient cyber security capabilities.

## OUTCOME

The adoption of Check Point’s cyber security solutions significantly transformed how Lunik IT secured its internal infrastructure. Jean-François and his team now manage cyber security risks more efficiently and effectively, thanks to Check Point’s ability to defend against new and known attacks and unify security management. “Check Point has streamlined our security processes and has provided much-improved control and insight,” Côté explained.

“Check Point helped us achieve our primary objective: consolidating our security controls into one easy-to-use dashboard. In this way, Check Point eliminated the need for our analysts to check multiple systems for a comprehensive understanding of our security posture,” Côté said. He added that this integration made their work much more straightforward and productive, freeing up resources previously spent less productively as the team was forced to manage policies, settings and events across too many disparate security products.

This efficiency enabled the Lunik IT security team to focus on more pressing initiatives and improve their business operations, security defenses, and readiness. “Check Point has made it possible for us to now handle security threats more proactively, without hiring additional staff to manage overly complex systems,” Côté said.

Check Point’s scalable solutions also enable Lunik IT’s security team to more rapidly adapt to their changing security demands without significant investment in new hardware, highlighting the cost-efficiency and importance of such flexibility for business growth.

Côté trusts in the partnership with Check Point, valuing their ongoing innovation and support in staying ahead of cyber threats. Looking forward, Lunik IT is excited to expand its use of Check Point products and services to enhance security against phishing emails further and protect its cloud productivity services.

“As we look to the future, we’re excited to continue this journey, knowing that with Check Point, we’re no longer simply responding to threats but proactively defining our cyber security future,” said Côté.

## ABOUT CHECK POINT

Check Point Software Technologies Ltd. ([www.checkpoint.com](http://www.checkpoint.com)) is a leading AI-powered, cloud-delivered cyber security platform provider protecting over 100,000 organizations worldwide. Check Point leverages the power of AI everywhere to enhance cyber security efficiency and accuracy through its Infinity Platform, with industry-leading catch rates enabling proactive threat anticipation and smarter, faster response times. The comprehensive platform includes cloud-delivered technologies consisting of Check Point Harmony to secure the workspace, Check Point CloudGuard to secure the cloud, Check Point Quantum to secure the network, and Check Point Infinity Core Services for collaborative security operations and services.

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