



## Opinnate NSPM

### Product Details

#### 1. Definition/Description/Product introduction

Opinnate NSPM is a powerful, user-friendly policy management solution designed to seamlessly integrate with leading firewall vendors. It simplifies the processes of analysis, rule optimization, and automation, enabling organizations to enhance their firewall security with ease and efficiency.

#### 2. Features

Rule Analysis (Shadow, Unused, Permissive, ...)

AD-Aware Shadow Analysis

Rule Checking (network access existence control)

Topology Creation

Rules Export

Risk Acceptance for Risky/Permissive/Conflicting Rules

Passive monitoring for Rule/Object Usage Analysis (Based on last 30-day syslog data to eliminate permissive rules quicker)

Passive monitoring for Custom Usage Analysis (Last 30-day syslog data)

Compliance-based/Custom Reporting

Configuration Change Tracking (filter supported)

Email Alerts

Disabling Shadowed Rules Automatically

Disabling Expired Rules Automatically

Disabling Unused Rules Automatically

Cleaning Disabled Rules Automatically

Singularizing Duplicated Objects Automatically

Decommissioning of Rules for Removed Systems Automatically

Adding New IP-based Rule Automatically

Adding New User-based Rule Automatically

Adding New App-based Rule Automatically

Server Cloning (same or different subnet) Automatically

Adding New Custom Rules Automatically (Using firewall objects)

Updating Existing Rules Automatically

Adding New Rule above/below of a Rule



- Copying Rules to Other Firewalls
- Rule Reordering
- TAG Assignment to Rules
- Updating Existing Addresses/Address-Groups Automatically
- Adding New Address/Address-Group Automatically
- Rule Lifecycle Management (scheduled rules or yearly controls)

### **3. Highlights compared to competitors**

- Ease of use/install/integrate
- Passive monitoring for rule/object usage and custom usage analysis
- No requirement for firewall manager (Fortimanager, Panorama)
- Less Disk, CPU, Memory Consumption
- Licensing advantages (Cluster firewalls count as 1, standard edition for optimization)
- Risk Acceptance
- Server Cloning (different subnets)
- Rule Lifecycle Management (scheduled rules)
- AD-aware Shadow Rule Analysis

### **4. Customer Benefits/Gains/Advantages/Facilities/etc. (Why the customer needs this product?)**

As to Gartner 99% of all firewall breaches are due to firewall misconfigurations. Eliminating this configuration problems is crucial

Almost all regulations, such as PCI and ISO27011, mandate rule analysis actions for firewalls. Opinnate not only facilitates this process but also provides detailed compliance-based reports, simplifying the firewall audit process.

Firewall management is the most labor-intensive activity among all cybersecurity tasks. With automation workflows, routine firewall activities can be fully automated.

### **5. Which law, standard, regulatory or compliance requirement does it meet? (if any)**

NIST, ISO27001, PCI-DSS, HIPAA, SOX, GDPR, SWIFT, NERC CIP, GLBA, SOC2, FISMA, DTO, BRSA

### **6. Licensing model (All details such as what licensing is based on, what information should be requested from the customer)**

Subscription based depends on the edition and the number of firewalls.



## **7. References (Public, Private Sector, Bank, Energy, SMB, etc)**

40+ customers including QNB Finans, ING, BKM, Ziraat Katılım, Odeabank, Hepsiburada, Dogus Technology, Isnet, A&T Bank., ..

## **8. Potential Customer Profile**

All customers having at least one firewall cluster and especially in Finance, Retail, Energy, e-commerce sectors

## **9. How Does It Work?**

Containerized application working on two virtual servers. API integration with firewalls, service desk systems.

## **10. Deployment Methods and Supported Vendors**

On-premises

Check Point, Cisco, Fortinet, Palo Alto, Sophos, Vmware NSX

## **11. External integrations (SIEM, SOAR, etc.)**

SIEM, SOAR, Service Desk integrations possible

## **12. PoC Process & Requirements**

Two virtual servers, ovf files to be given.

Server specs base: 8core/32GB/500GB

## **13. Common problems and troubleshooting steps (if applicable)**

Firewall integration related problems: mostly due to wrong user password or no network access to firewalls.

## **14. Details of after-sales support and service processes**

These are the step by step tasks to be completed for the full utilization of system:

- ✓ The integration of firewalls
- ✓ Collector integration
- ✓ Exchange/AD integrations
- ✓ Environmental settings to be made
- ✓ Corporate security policy creation
- ✓ E-mail alert creation
- ✓ SIEM integration



- ✓ LDAP integration – for user-based rules
- ✓ Service-desk integration – if preferred
- ✓ SOAR integration – if preferred