

Harmony Mobile Strengthens Mobile Security and Protects Against Hidden Threats

iVRESS, a unified threat management specialist, uses Harmony Mobile to secure its corporate mobility as well as that of its customers



INDUSTRY

Consultant

HEADQUARTERS

Japan

OVERVIEW

iVRESS provides information security consulting for small-to-medium-sized businesses (SMBs). It builds multi-layered security environments for corporate clients, built on Check Point Quantum Security Appliances.

OUR SOLUTION



Harmony
Secure the Workspace



Quantum
Secure the Network

CHALLENGE

iVRESS offers flexible security solutions to SMBs across multiple industries, focusing on mobile security. A key business challenge iVRESS faces is securing mobility for its corporate customers, especially with the exponential growth in mobile threats.

Yusuke Kubo, iVRESS's Mobile Threat Prevention Department Manager, explains: "The rapid expansion of mobile devices means they are now a natural part of the business. One advantage SMBs have is agility, and



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Hiromi Toyama, President, iVRESS



mobile technology is a powerful business tool for them. Unfortunately, there are few companies that have adequate security measures in place. In Japan, everyone was so focused on the convenience of mobile technology that security was put on the back burner for a while.”

Despite the importance of mobile security, iVRESS had trouble finding suitable security solutions for its customers. There were few security vendors in the market with native support for Japanese customers. Mobile Device Management (MDM) vendors provided management tools rather than security tools, and they were overly complex, expensive, and took a long time to deploy.

SOLUTION

“When I found out about Harmony Mobile at the sales kick-off meeting organized by Check Point,” I thought, “This is it!” explains iVRESS president Hiromi Toyama.

“You could feel the quality of the appliances in the Check Point Quantum 700 Series products, and Harmony Mobile was a particularly high-quality solution. It can prevent attacks from malicious apps and has excellent accuracy by using advanced static code analysis and machine learning. It also offers the kind of flexibility we need for fast deployment, easy scaling, and efficient operation. It really is a perfect fit for our business.”

The superiority of Harmony Mobile lies in its ability to provide comprehensive mobile security. It delivers industry-class threat prevention rates in iOS and Android mobile devices while protecting against hidden threats in operating systems, applications, and networks. PSI is a business ally of iVRESS and a distributor of Check Point products. Tsutomu Ogura, who works in PSI’s Security Solutions Department, says, “Harmony Mobile provides maximum quality when it comes to mobile technology. We no longer live in an age where convenience and availability are all that is sought after. I believe SandBlast Mobile is a groundbreaking solution thanks to its amazing quality and ease-of-use.”

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Tsutomu Ogura, Manager, Security Solution Sales Dept., PSI

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OUTCOME

Mr. Toyama explains that Harmony Mobile is easy to deploy and points out, “Almost everyone bundles Harmony Mobile with the Check Point Quantum 700 Series Next Generation Firewall. Our clients like Check Point product bundles because they are very effective from the point of view of unified threat management (UTM).”

Harmony Mobile not only provides advanced mobile security but is also easy to deploy and manage. PSI’s Mr. Ogura comments, “The dashboard provides centralized management of mobile devices, making it easy to check OS versions and applications and update firmware. And now that it’s been localized to Japanese, you can see what’s going on with all the devices at a single glance.”

According to Mr. Toyama, “Harmony Mobile is often the determining factor in getting an order. I believe that protecting mobile devices will solve a lot of problems in today’s society. Japan still has a pretty loose attitude towards the value of security or risk awareness, which is precisely why Check Point products have the opportunity to expand significantly in the Japanese market.”

ABOUT CHECK POINT

Check Point Software Technologies Ltd. (www.checkpoint.com) is a leading AI-powered, cloud-delivered cyber security platform provider protecting over 100,000 organizations worldwide. Check Point leverages the power of AI everywhere to enhance cyber security efficiency and accuracy through its Infinity Platform, with industry-leading catch rates enabling proactive threat anticipation and smarter, faster response times. The comprehensive platform includes cloud-delivered technologies consisting of Check Point Harmony to secure the workspace, Check Point CloudGuard to secure the cloud, Check Point Quantum to secure the network, and Check Point Infinity Platform Services for collaborative security operations and services.

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