EDGAR Submission Header Summary

Submission Type 6-K
Live File on
Return Copy on

Submission Contact Yaron Kleiner
Submission Contact Phone Number 011-972-54-2233-054

Exchange NASD
Confirming Copy off

Filer CIK 0001015922
Filer CCC 05fofn*m
Period of Report 07/18/11
Notify via Filing website Only off

Emails edgar@z-k.co.il

Documents

6-K zk1110159.htm 6-K

GRAPHIC checkpoint.jpg

GRAPHIC soft.jpg

Module and Segment References

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of July, 2011

Commission File Number 0-28584

CHECK POINT SOFTWARE TECHNOLOGIES LTD.

(Translation of registrant's name into English)
5 Ha'solelim Street, Tel Aviv, Israel (Address of principal executive offices)
Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.
Form 20-F ⊠ Form 40-F □
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.
Indicate by check mark whether the registrant by furnishing the information contained in this Form, is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes □ No ⊠
If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82



INVESTOR CONTACT:

Kip E. Meintzer Check Point Software Technologies +1.650.628.2040 <u>ir@checkpoint.com</u>

MEDIA CONTACT:

Stephanie Look Check Point Software Technologies +1.650.628.2171 press@checkpoint.com

CHECK POINT SOFTWARE TECHNOLOGIES REPORTS RECORD 2011 SECOND QUARTER FINANCIAL RESULTS

- Total Revenue: \$300.6 million, representing a 15 percent increase year over year
- Non-GAAP Operating Income: \$171.0 million, representing 57 percent of revenues
- Non-GAAP EPS: \$0.68, representing a 17 percent increase year over year

REDWOOD CITY, CA – July 18, 2011 — Check Point® Software Technologies Ltd. (NASDAQ: CHKP), the worldwide leader in securing the Internet, today announced its financial results for the second quarter ending June 30, 2011.

"The first half of 2011 produced great results. We continued to outperform our projections in the second quarter. These good results are driven by increased sales of enterprise gateways with more software blades attached. In particular, our IPS and Application Control software blades have shown significant growth in the second quarter," said Gil Shwed, founder, chairman, and chief executive officer of Check Point Software Technologies.

Financial Highlights:

- Total Revenue: \$300.6 million, an increase of 15 percent, compared to \$261.1 million in the second quarter of 2010.
- GAAP Operating Income: \$150.0 million, an increase of 23 percent, compared to \$122.1 million in the second quarter of 2010. GAAP operating margin was 50 percent, compared to 47 percent in the second quarter of 2010.
- Non-GAAP Operating Income: \$171.0 million, an increase of 18 percent, compared to \$144.7 million in the second quarter of 2010. Non-GAAP operating margin was 57 percent, compared to 55 percent in the second quarter of 2010.
- GAAP Net Income and Earnings per Diluted Share: GAAP net income was \$128.0 million, an increase of 24 percent, compared to \$102.9 million in the second quarter of 2010. GAAP earnings per diluted share were \$0.60, an increase of 25 percent, compared to \$0.48 in the second quarter of 2010.
- Non-GAAP Net Income and Earnings per Diluted Share: Non-GAAP net income was \$145.5 million, an increase of 19 percent, compared to \$122.4 million in the second quarter of 2010. Non-GAAP earnings per diluted share were \$0.68, an increase of 17 percent, compared to \$0.58 in the second quarter of 2010.
- Deferred Revenues: As of June 30, 2011, the company had deferred revenues of \$457.0 million, an increase of 10 percent, compared to \$414.8 million as of June 30, 2010.
- Cash Flow: Cash flow from operations was \$175.5 million, an increase of 18 percent, compared to \$148.9 million in the second quarter of 2010.
- Share Repurchase Program: During the second quarter of 2011, the company repurchased 1.38 million shares at a total cost of \$75 million.
- Cash Balances, Marketable Securities and Short Term Deposits: \$2,689.8 million as of June 30, 2011, an increase of \$548.9 million, compared to \$2,140.9 million as of June 30, 2010.

For information regarding the Non-GAAP financial measures discussed in this release, please see "Use of Non-GAAP Financial Information" and "Reconciliation of GAAP to Non-GAAP Financial Information."



©2011 Check Point Software Technologies Ltd. All rights reserved. Classification: [Unrestricted] — For everyone

P. 2



Business Highlights:

Check Point has continued to deliver advanced and award-winning solutions that have earned the trust of customers from around the world. The success of this quarter continues to validate the company's product innovation and continued growth as a pure-play security company. In addition, significant recent developments in Check Point's business include the introduction of new products and the promotion of an officer:

- ZoneAlarm SocialGuard Enables parents to protect their children against social threats on Facebook, such as online predators, cyberbullies, hacked accounts and malicious links. The product has received "Five Stars" from CNET and a "Highly Recommended" rating from PC Magazine.
- ZoneAlarm 2012 Suite Features new cloud-enabled security with parental controls and advanced antivirus capabilities that utilize ZoneAlarm DefenseNetTM, a cloud-based service that detects over 50,000 new applications and threats daily, to silently stop existing and emerging attacks.
- Promotion of Amnon Bar-Lev, Head of Global Field Operations to President Check Point announced today that Amnon Bar-Lev has been promoted to President of Check Point Software Technologies, effective immediately. Amnon joined Check Point in 2005 and has led the company's field organization since 2006. During that period, Check Point's revenues have more than doubled to approximately \$1.2B over the past four quarters. Amnon will continue to head the company's customer facing functions including sales, marketing, business development and technical services. He will continue to report to Gil Shwed, founder, chairman and CEO.

Recent Industry Accolades From Across the Globe:

- NSS Labs Group Firewall Test Check Point was the only vendor to pass the NSS Labs independent Firewall Group Test, achieving 100 percent in security effectiveness and earning the only "Recommend" rating in the initial comparative review.
- Frost & Sullivan Asia Pacific Check Point was recognized by the industry analyst firm as the 2011 Network Security Vendor of the Year.
- Association of Support Professionals Check Point was a winner of the "Top Ten Best Web Support Sites of 2011" for a third year.
- SC Magazine UK, Best Secure Virtualization Solution Check Point Security Gateway VE.
- Computerworld Czech Republic, IT Product of 2011 Check Point Application Control Software Blade.
- Computerworld Hong Kong Awards Named best UTM, Firewall/VPN and Intrusion Prevention solutions.
- Electronic Times, 2011 Hit Products in Korea Check Point Application Control Software Blade.
- Computerworld Singapore, Customer Care Awards Check Point Firewall/VPN.

In addition, Check Point's founder, chairman and CEO, Gil Shwed, along with Tal Payne, CFO, and the company's board of directors, rang the NASDAQ opening bell on June 28, 2011, commemorating the company's fifteenth anniversary since its initial public offering in 1996.

Shwed concluded, "Our security focus is continuing to pay off. I'm pleased to see that customers are adopting more software blades to enhance their threat protection and raise the level of security in their organization. We will continue to deliver on our 3D security vision combining policy, people and enforcement to provide the best protection for our customers."



©2011 Check Point Software Technologies Ltd. All rights reserved. Classification: [Unrestricted] — For everyone

P. 3



Third Quarter Investor Conference Participation Schedule:

- Pacific Crest Internet, Media and Telecommunications Conference August 8, 2011 – Vail, CO
- Citi Global Technology, Media and Telecommunications Conference September 8, 2011 – NY, NY
- Deutsche Bank Technology, Media and Telecommunications Conference September 14, 2011 – Las Vegas, NV

Members of Check Point's management team will present at these conferences and discuss the latest company strategies and initiatives. Check Point's conference presentations are expected to be available via webcast on the company's web site. To view these presentations and access the most updated information please visit the company's web site at www.checkpoint.com/ir. The schedule is subject to change.

Conference Call and Webcast Information

Check Point will host a conference call with the investment community on July 18, 2011 at 8:30 AM ET/5:30 AM PT. To listen to the live webcast, please visit Check Point's website at:

www.checkpoint.com/ir. A replay of the conference call will be available through July 25, 2011 at the company's website www.checkpoint.com/ir or by telephone at +1.201.612.7415, replay ID number 375092, account # 215.

About Check Point Software Technologies Ltd.

Check Point Software Technologies Ltd. (www.checkpoint.com), the worldwide leader in securing the Internet, is the only vendor to deliver Total Security for networks, data and endpoints, unified under a single management framework. Check Point provides customers with uncompromised protection against all types of threats, reduces security complexity and lowers total cost of ownership. Check Point first pioneered the industry with FireWall-1 and its patented stateful inspection technology. Today, Check Point continues to innovate with the development of the Software Blade ArchitectureTom. The dynamic Software Blade Architecture delivers secure, flexible and simple solutions that can be fully customized to meet the exact security needs of any organization or environment. Check Point customers include tens of thousands of businesses and organizations of all sizes including all Fortune 100 companies. Check Point's award-winning ZoneAlarm solutions protect millions of consumers from hackers, spyware and identity theft.

©2011 Check Point Software Technologies Ltd. All rights reserved

Use of Non-GAAP Financial Information

In addition to reporting financial results in accordance with generally accepted accounting principles, or GAAP, Check Point uses non-GAAP measures of net income, operating income, operating margin and earnings per share, which are adjustments from results based on GAAP to exclude non-cash equity-based compensation charges, amortization of acquired intangible assets, restructuring and other acquisitions related costs, gain on sale of marketable securities previously impaired, and the related tax affects. Check Point's management believes the non-GAAP financial information provided in this release is useful to investors' understanding and assessment of Check Point's ongoing core operations and prospects for the future. Historically, Check Point has also publicly presented these supplemental non-GAAP financial measures in order to assist the investment community to see the Company "through the eyes of management," and thereby enhance understanding of its operating performance. The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for results prepared in accordance with GAAP. A reconciliation of the non-GAAP financial measures discussed in this press release to the most directly comparable GAAP financial measures is included with the financial statements contained in this press release. Management uses both GAAP and non-GAAP information in evaluating and operating business internally and as such has determined that it is important to provide this information to investors.





CHECK POINT SOFTWARE TECHNOLOGIES LTD. CONDENSED CONSOLIDATED STATEMENT OF INCOME

(In thousands, except per share amounts)

	Three Months Ended June 30,					Six Months Ended				
						June 30,				
	2011		2010		2011		2010			
	(uı	naudited)	(una	audited)		(unaudited)		(unaudited)		
Revenues:										
Products and licenses	\$	119,288	\$	103,904	\$	224,546	\$	194,942		
Software updates, maintenance and subscription		181,356		157,187		357,372		311,220		
Total revenues		300,644		261,091		581,918	_	506,168		
Operating expenses:										
Cost of products and licenses		18,983		16,287		36,635		32,792		
Cost of Software updates, maintenance and subscription		15,623		13,547		29,920		25,792		
Amortization of technology		7,850		8,150		15,699		16,210		
Total cost of revenues		42,456		37,984		82,254		74,800		
Research and development		27,524		25,807		55,167		50,129		
Selling and marketing		64,785		58,619		123,294		113,395		
General and administrative		15,833		15,980		29,823		29,282		
Restructuring and other acquisitions related costs		-		588		-		588		
Total operating expenses		150,598		138,978		290,538		268,194		
Operating income		150,046		122,113		291,380		237,974		
Financial income, net		10,832		7,133		21,360		14,320		
Income before taxes on income		160,878		129,246		312,740		252,300		
Taxes on income		32,887		26,385		62,659		51,398		
Net income	\$	127,991	\$	102,861	\$	250,081	\$	200,902		
Earnings per share (basic)	\$	0.62	\$	0.49	\$	1.20	\$	0.90		
Number of shares used in computing earnings per share (basic)		207,129		207,914		207,650		208,449		
Earnings per share (diluted)	\$	0.60	\$	0.48	\$	1.16	\$	0.93		
Number of shares used in computing earnings per share (diluted)		214,565		212,166		215,240	÷	210,639		





CHECK POINT SOFTWARE TECHNOLOGIES LTD. RECONCILIATION OF GAAP TO NON GAAP FINANCIAL INFORMATION

(In thousands, except per share amounts)

	Three Months Ended					Six Months Ended June 30,			
	June 30,								
	2011		2010		2011			2010	
	(u	naudited)	(u	naudited)		(unaudited)		(unaudited)	
GAAP operating income	\$	150,046	\$	122,113	\$	291,380	\$	237,974	
Stock-based compensation (1)		9,900	·	9,080		18,145		18,013	
Amortization of intangible assets (2)		11,032		12,893		22,063		25,656	
Restructuring and other acquisitions related costs (3)		-		588		-		588	
Non-GAAP operating income	\$	170,978	\$	144,674	\$	331,588	\$	282,231	
GAAP net income	\$	127.991	\$	102.861	\$	250,081	\$	200,902	
Stock-based compensation (1)	Ψ	9,900	Ψ	9,080	Ψ	18,145	Ψ	18,013	
Amortization of intangible assets (2)		11,032		12,893		22,063		25,656	
Restructuring and other acquisitions related costs (3)		11,032		588		22,003		588	
Gain on Sale of marketable securities previously impaired(4)		(649)		500		(2,017)		-	
Taxes on the above items (5)		(2,759)		(3,025)		(5,688)		(5,973)	
Non-GAAP net income	\$	145,515	\$	122,397	\$	282,584	\$	239,186	
							_		
GAAP Earnings per share (diluted)	\$	0.60	\$	0.48	\$	1.16	\$	0.95	
Stock-based compensation (1)		0.04		0.05		0.08		0.10	
Amortization of intangible assets (2)		0.05		0.06		0.10		0.12	
Restructuring and other acquisitions related costs (3)		-		0.00		-		0.00	
Gain on Sale of marketable securities previously impaired(4)		(0.00)		-		(0.01)		-	
Taxes on the above items (4)		(0.01)		(0.01)		(0.02)		(0.03)	
Non-GAAP Earnings per share (diluted)	\$	0.68	\$	0.58	\$	1.31	\$	1.14	
Number of shares used in computing Non-GAAP earnings per share (diluted)		214,565		212,166		215,240		210,639	
							_		
(1) Stock-based compensation:									
Cost of products and licenses	\$	19	\$	17	\$	30	\$	28	
Cost of software updates, maintenance and subscription	Ψ	255	Ψ	231	Ÿ	445	Ψ	458	
Research and development		2.022		1.693		3,455		3,341	
Selling and marketing		1,690		1,550		3,581		3,796	
General and administrative		5,914		5,589		10,634		10,390	
Ceneral and administrative	\$	9,900		9,080	\$	18,145		18,013	
(2) Amortization of intangible assets:									
Amortization of technology-cost of revenues		7,850		8,150		15,699		16,216	
Research and development		7,050		685		13,099		1,370	
Selling and marketing		3,182		4,058		6,364		8,070	
Sening and marketing		11.032		12.893		22.063		25,656	
						,	_	<u> </u>	
(3) Restructuring and other acquisitions related costs		-		588	_	<u>-</u>	_	588	
(4) Gain on Sale of marketable securities previously impaired		(649)		-		(2,017)		-	
(5) Taxes on the above items		(2,759)		(3,025)		(5,688)		(5,973)	
Total, net	\$	17,524	\$	19,536	\$	32,503	\$	38,284	
Total , liet	φ	17,324	φ	19,550	φ	32,303	ф	30,204	





CHECK POINT SOFTWARE TECHNOLOGIES LTD. CONDENSED CONSOLIDATED BALANCE SHEET DATA (In thousands) ASSETS

	June 30, 2011	December 31, 2010	
	(unaudited)	(audited)	
Current assets:	ф 250.010	A 551 777	
Cash and cash equivalents	\$ 359,018	\$ 551,777	
Marketable securities and short-term deposits	791,517	537,718	
Trade receivables, net	197,168	283,192	
Prepaid expenses and other current assets	52,042	44,247	
Total current assets	1,399,745	1,416,934	
Long-term assets:			
Marketable securities	1,539,273	1,325,451	
Property and equipment, net	36,996	37,065	
Severance pay fund	6,965	6,532	
Deferred tax asset, net	20,580	18,122	
Other intangible assets, net	44,701	66,765	
Goodwill	717,052	717,052	
Other assets	15,827	17,381	
Total long-term assets	2,381,394	2,188,368	
Total assets	\$ 3.781.139	\$ 2,605,202	
Total assets	\$ 3,781,139	\$ 3,605,302	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Deferred revenues	413,422	\$ 424,158	
Trade payables and other accrued liabilities	223,480	239,104	
Total current liabilities	636,902	663,262	
Long-term deferred revenues	43,545	40,394	
Income tax accrual	208,762	169,370	
Deferred tax liability, net	1,215	1,721	
Accrued severance pay	12,179	11,224	
	265,701	222,709	
Total liabilities	902,603	885,971	
Total Intelliges		003,771	
Shareholders' equity:			
Share capital	774	774	
Additional paid-in capital	612,060	580,276	
Treasury shares at cost	(1,431,820)	(1,306,382)	
Accumulated other comprehensive income	18,362	15,584	
Retained earnings	3,679,160	3,429,079	
Total shareholders' equity	2,878,536	2,719,331	
Total liabilities and shareholders' equity	\$ 3,781,139	\$ 3,605,302	
Total cash and cash equivalents, marketable securities and short-term deposits	\$ 2,689,808	\$ 2,414,946	
dien			





CHECK POINT SOFTWARE TECHNOLOGIES LTD. SELECTED CONSOLIDATED CASH FLOW DATA (In thousands)

	Three Mor	nths Ended	Six Months Ended			
	June	e 30,	June	: 30,		
	2011	2010	2011	2010		
	(unaudited)	(unaudited)	(unaudited)	(unaudited)		
Cash flow from operating activities:						
Net income	\$ 127,991	\$ 102,861	\$ 250,081	\$ 200,900		
Adjustments to reconcile net income to net cash provided by operating activities:						
Depreciation and amortization of property, plant and equipment	1,824	1,734	3,553	3,575		
Decrease (increase) in trade and other receivables, net	(3,319)	23,610	79,906	123,653		
ncrease in deferred revenues, trade payables and other accrued liabilities	35,622	1,740	21,764	2,14		
Realized gain on marketable securities	(2,481)	-	(2,481)			
Stock-based compensation	9,900	9,080	18,145	18,013		
Amortization of intangible assets	11,032	12,893	22,063	25,656		
Excess tax benefit from stock-based compensation	(2,035)	(1,127)	(2,088)	(2,960		
Deferred income taxes, net	(3,025)	(1,857)	(3,829)	(4,249		
Net cash provided by operating activities	175,509	148,934	387,114	366,739		
Cash flow from investing activities:						
Cash paid in conjunction with acquisitions, net of acquired cash	(985)	(13,624)	(6,501)	(13,624		
Investment in property and equipment	(1,623)	(1,248)	(3,484)	(2,144		
Net cash used in investing activities	(2,608)	(14,872)	(9,985)	(15,768		
Cash flow from financing activities:						
Proceeds from issuance of shares upon exercise of options	8,036	1,938	39,551	33,998		
Purchase of treasury shares	(75,000)	(50,000)	(150,000)	(100,000		
Excess tax benefit from stock-based compensation	2,035	1,127	2,088	2,96		
Net cash used in financing activities	(64,929)	(46,935)	(108,361)	(63,042		
Unrealized gain on marketable securities, net	9,633	2,051	6,094	5,98		
ncrease in cash and cash equivalents, marketable securities and short term deposits	117,605	89,178	274,862	293,91		
Cash and cash equivalents, marketable securities and short term deposits at the beginning of the period	2,572,203	2,051,738	2,414,946	1,846,999		
Cash and cash equivalents, marketable securities and short term deposits at the end of the period	\$ 2,689,808	\$ 2,140,916	\$ 2,689,808	\$ 2,140,91		





Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHECK POINT SOFTWARE TECHNOLOGIES LTD.

July 18, 2011

By: /s/ Tal Payne
Tal Payne
Chief Financial Officer



©2011 Check Point Software Technologies Ltd. All rights reserved. Classification: [Unrestricted] — For everyone

P. 9