



2024 First Quarter Financial Results

April 25th, 2024

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YOU DESERVE THE BEST SECURITY

Forward Looking Statement

During this presentation, Check Point's representatives may make certain forward-looking statements. These forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934 include but are not limited to, statements related to:

Our expectations regarding our products and solutions, expectations related to cybersecurity and other threats, and our financial projection for future quarter and year end results.. Our expectations and beliefs regarding these matters may not materialize, and actual results or events in the future are subject to risks and uncertainties that could cause actual results or events to differ materially from those projected. These risks include our ability to continue to develop platform capabilities and solutions; customer acceptance and purchase of our existing products and solutions and new products and solutions; the market for IT security continuing to develop; competition from other products and services; the transition of our CEO into the role of Executive Chairman and the related succession process; and general market, political, economic, and business conditions, including acts terrorism or war. These forward-looking statements are also subject to other risks and uncertainties, including those more fully described in our filings with the Securities and Exchange Commission, including our Annual Report on Form 20-F filed with the Securities and Exchange Commission on April 2, 2024. The forward-looking statements in this presentation are based on information available to Check Point as of the date hereof, and Check Point disclaims any obligation to update any forward-looking statements, except as required by law.

In this presentation and in our press release, which has been posted on our website, we present GAAP and non-GAAP results, along with a reconciliation of such results as well as the reasons for our presentation of non-GAAP information.

Financial Results

Q1-24 Strong Profitability - 42% Operating Margin*

EPS*

\$2.04

+13% Increase Y/Y

**Net
Income***

\$235M

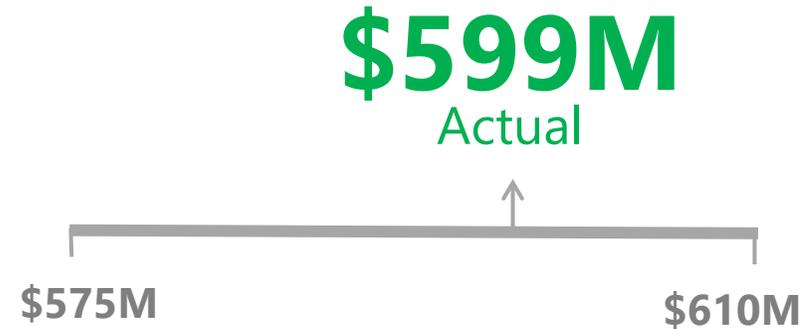
+8% Increase Y/Y

*Non-GAAP excludes equity-based compensation charges, amortization of acquired intangibles and acquisition related expenses and their related tax effects. A reconciliation of non-GAAP to GAAP can be found in the appendix and our press release.

Q1-24 Revenues & EPS*

Revenues

\$6 Million Above the Midpoint of our projections



EPS*

4 Cents Above the Midpoint of our projections



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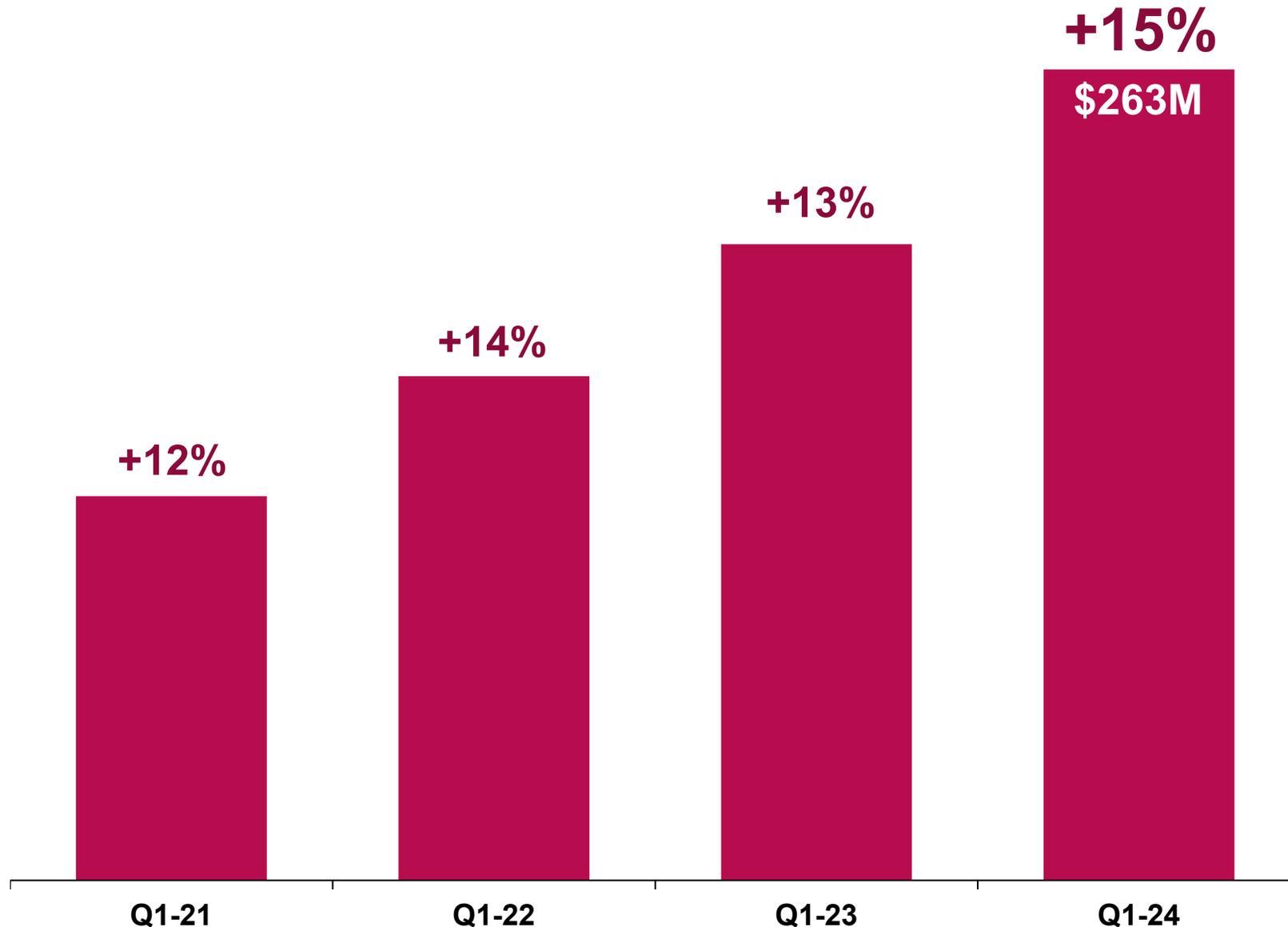
Revenues & Deferred Revenues Growth

	Q1-23	Q1-24	Y/Y %
Revenues	\$566M	\$599M	6%
Deferred Revenues	\$1,797M	\$1,826M	2%
Current Deferred Revenues	\$1,315M	\$1,347M	2%

- **Calculated Billings*** reached \$517M: 7% Growth YoY
- **Remaining Performance Obligation** reached \$2,179M: 6% Growth YoY

* Calculated Billings is a measure that we defined as total revenues recognized in accordance with GAAP plus the change in Total Deferred Revenues during the period

Consistently Strong Security Subscription Revenues Growth

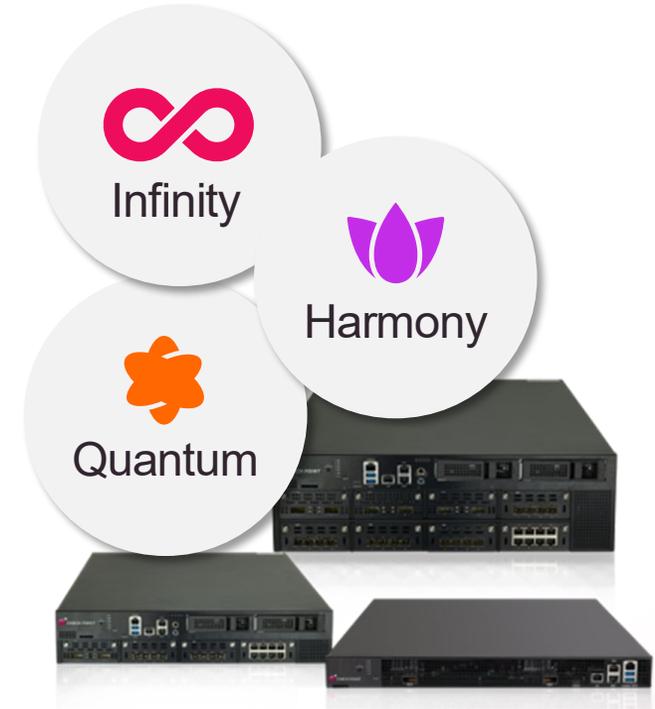
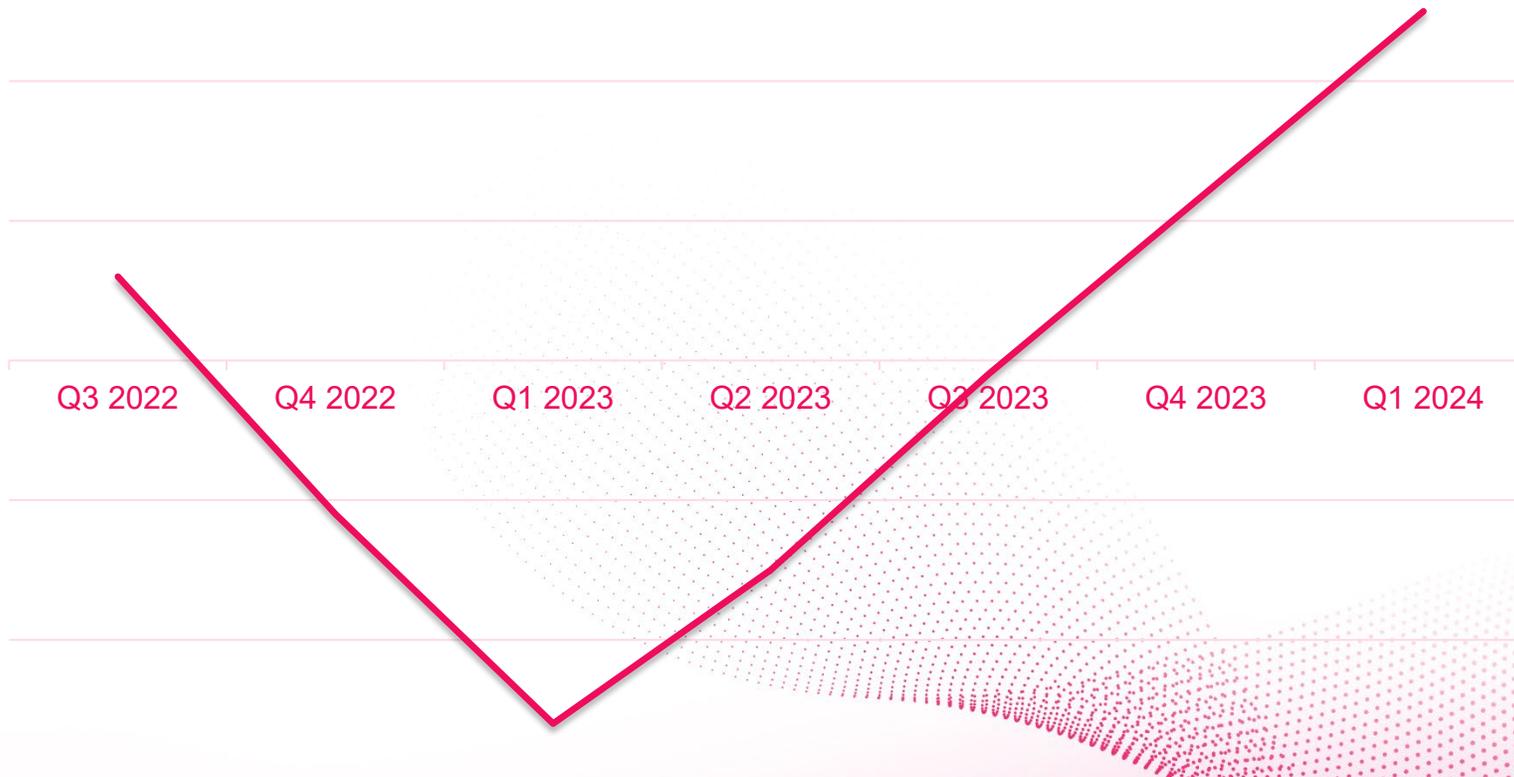


+ Strong Performance of Infinity & Harmony Email

New Business Acceleration – Double-Digit Growth

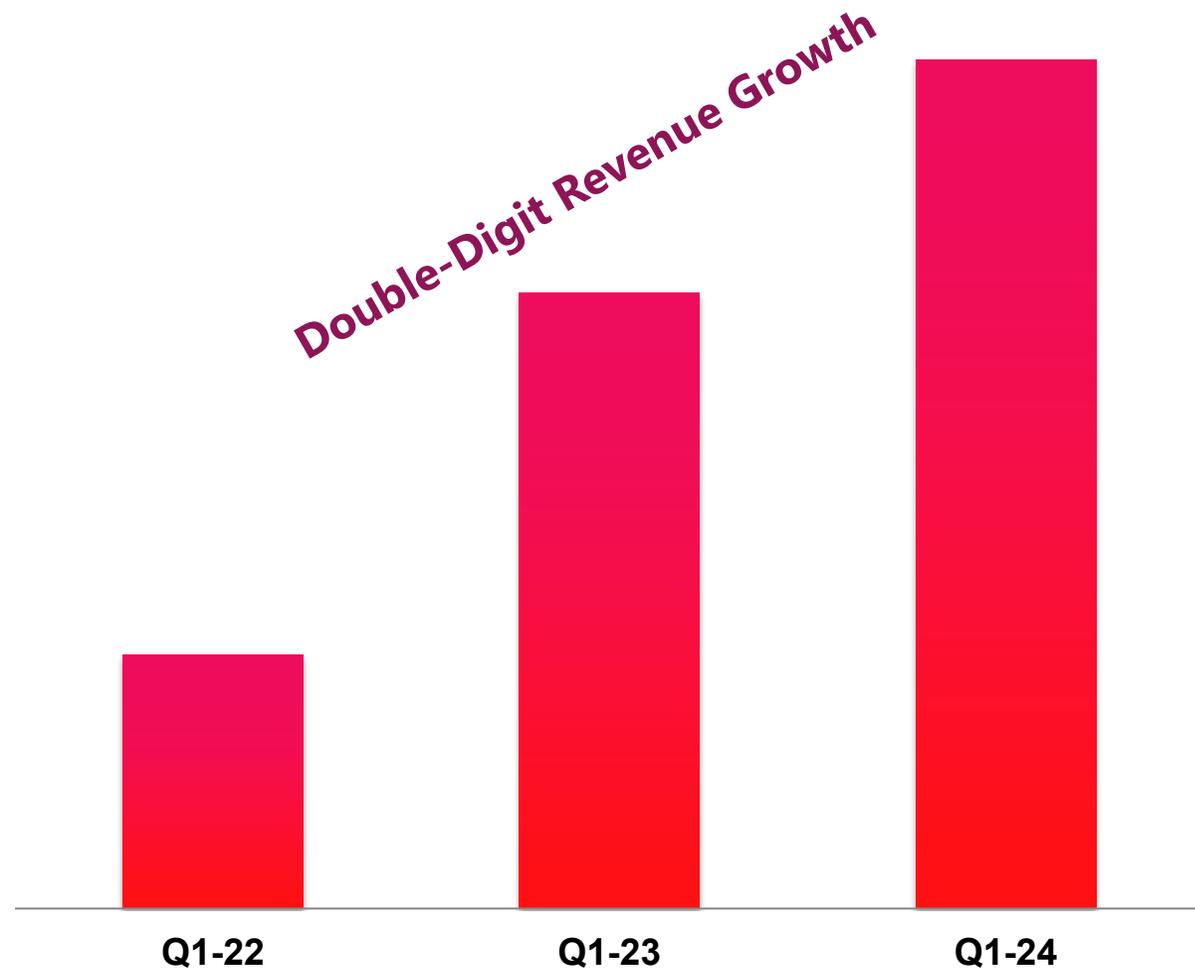
Non-GAAP

Annualized New Business Bookings* Growth (%)

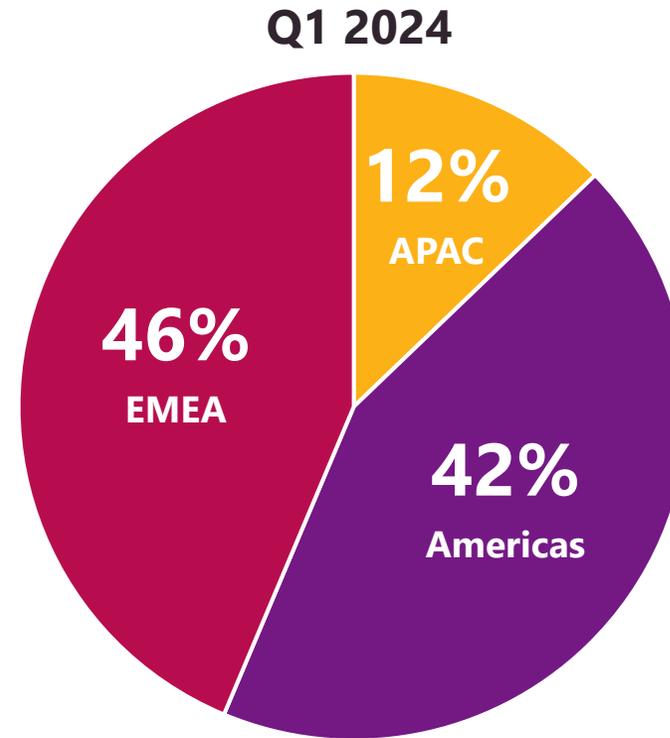
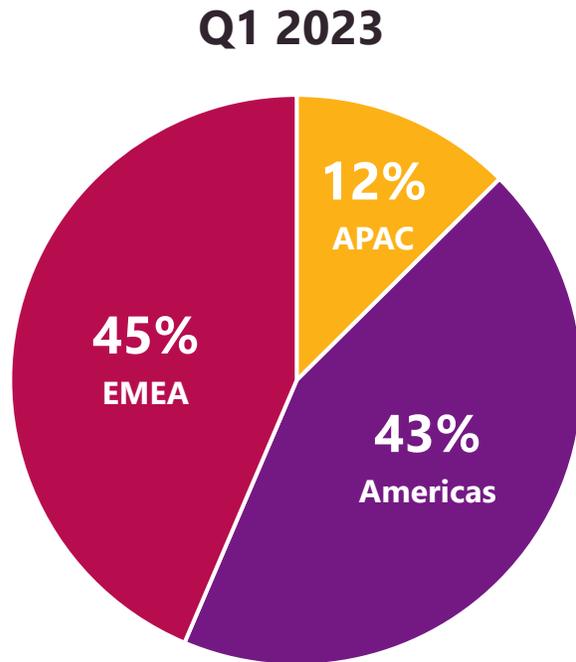


*Annualized Bookings - Represent the annualized value of non-cancelable orders allocated to the relevant year

Strong Adoption - Industry Leading Infinity Security Platform



Global Revenue Distribution



New Business Growth Across All Geographies

Strong Operating Margin

Non-GAAP*

	Q1-23	Q1-24	YOY
Total Revenues	\$566M	\$599M	6%
Gross Profit*	\$502M	\$536M	7%
Gross Margin	89%	90%	
Research and Development	\$79M	\$83M	
Selling and Marketing	\$165M	\$181M	
General and Administrative	\$20M	\$20M	
Operating Expenses	\$264M	\$284M	8%
Operating Income*	\$238M	\$252M	6%
Operating Margin*	42%	42%	

*Non-GAAP excludes equity-based compensation charges, amortization of acquired intangibles and acquisition related expenses and their related tax effects. A reconciliation of non-GAAP to GAAP can be found in the appendix and our press release.

Net Income & EPS – Industry Leading Profitability

Non-GAAP*

	Q1-23	Q1-24	YOY
Operating Income*	\$238M	\$252M	6%
Financial Income, Net	\$19M	\$23M	
Tax Expenses	\$39M	\$40M	
Net Income	\$218M	\$235M	8%
Net Margin	38%	39%	
EPS*	\$1.80	\$2.04	13%

*Non-GAAP excludes equity-based compensation charges, amortization of acquired intangibles and acquisition related expenses and their related tax effects. A reconciliation of non-GAAP to GAAP can be found in the appendix and our press release.

Cash Flow & Cash Position

\$3.0 Billion

Cash, Marketable Securities &
Short Term Deposits

\$361 Million

Strong Operating Cash Flow

\$325 Million

First Quarter
Share Repurchase

Financial Summary

- **Revenues & EPS Reached Top End of Projections**
- **Acceleration in Quarterly Revenues**
 - Strong Infinity & Harmony Email Performance
- **Strong Acceleration In New Business**
 - Double-Digit New Business Bookings Growth
- **Strong Profitability***
 - 6% Operating Income Growth
 - 8% Net Income Growth
 - 13% EPS Growth

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Business Update

Q1 – Strong & Continued Momentum



Great Results

Revenues, EPS – Top End of Projections

Double-Digit Subscription Growth

Aggregate Recurring Revenues Now Represent 83% of Total Revenues



New Business Activity

Double-Digit New Business Growth

Infinity Momentum – New Customers & Major Public Sector Wins

Major Refresh – Quantum Force Appliances

Market Embracing Infinity Platform Technologies



GRAINGER[®]

US
Industrial Supplies
Manufacturer



Europe
Mass Media & Telco



Clarks[®]

Europe
Shoe Manufacturer



Asia
NZ's Largest Energy
Infrastructure Company



Public Sector

Worldwide
90+ New Government
Agencies in 40
Countries



CPX2024 – Best Check Point Conference!

- 18,000 Physical / Virtual Attendance – Customers, Partners, Employees
- New Sell-Side Analyst Track
- Product Launches and Announcements
- Record-High Satisfaction Levels



Check Point 2024

The Platform Company

Since 2018



AI-Powered

Cloud-Delivered

Comprehensive

| Consolidated

| Collaborative

True Collaboration Delivers

The Best Threat
Prevention Platform



The Brain
Behind the Best
Threat Prevention

Collaboration

Automation and
Response
For Best Security

Q1 New Products

Maximizing the power of AI and Cloud



AI Copilot

Your Most Powerful
Security Teammate



Force

10 New Network
Security Gateways



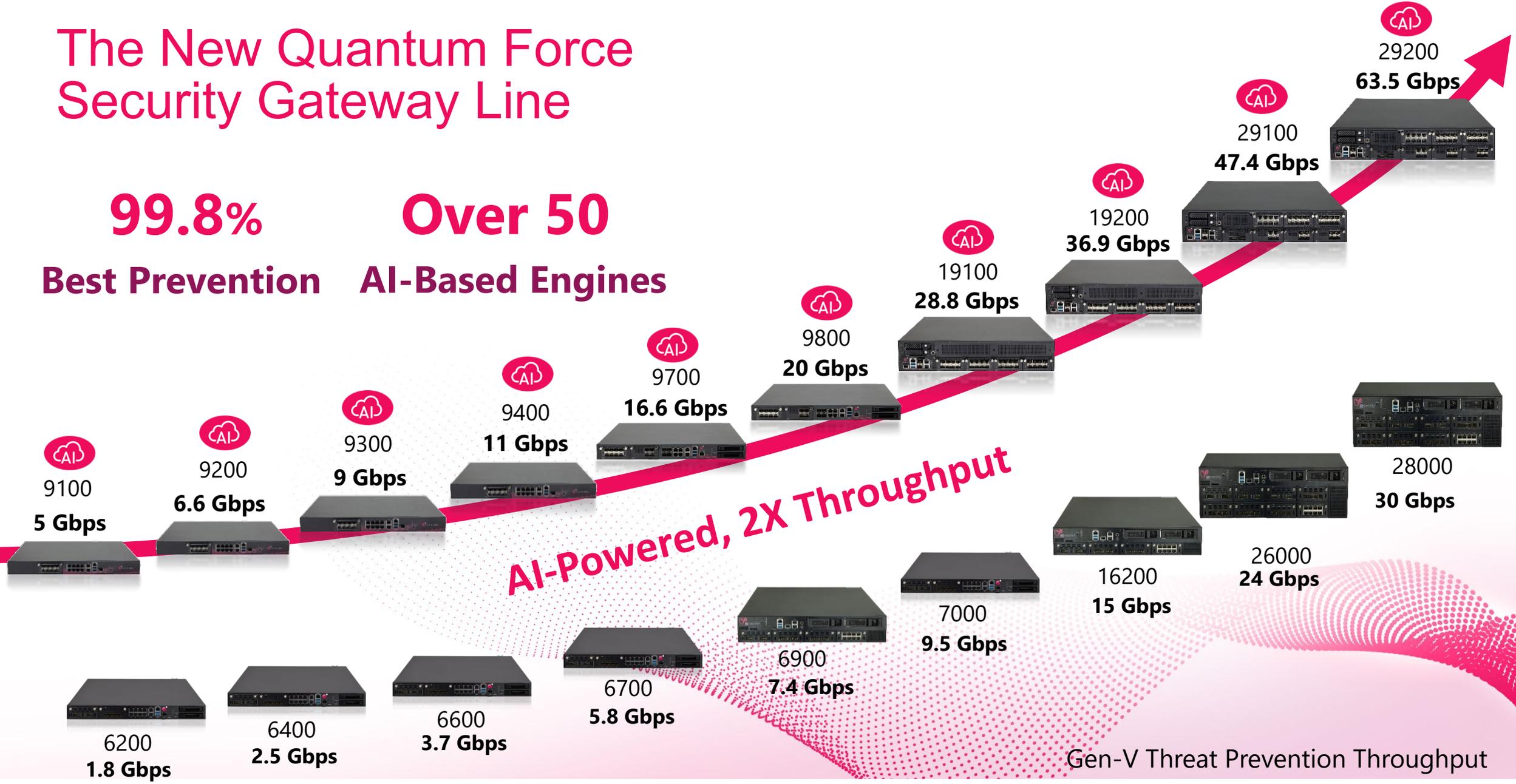
SaaS

Protecting Your SaaS
Platforms and Data

The New Quantum Force Security Gateway Line

99.8% Best Prevention
Over 50 AI-Based Engines

AI-Powered, 2X Throughput



Gen-V Threat Prevention Throughput

Infinity AI Copilot

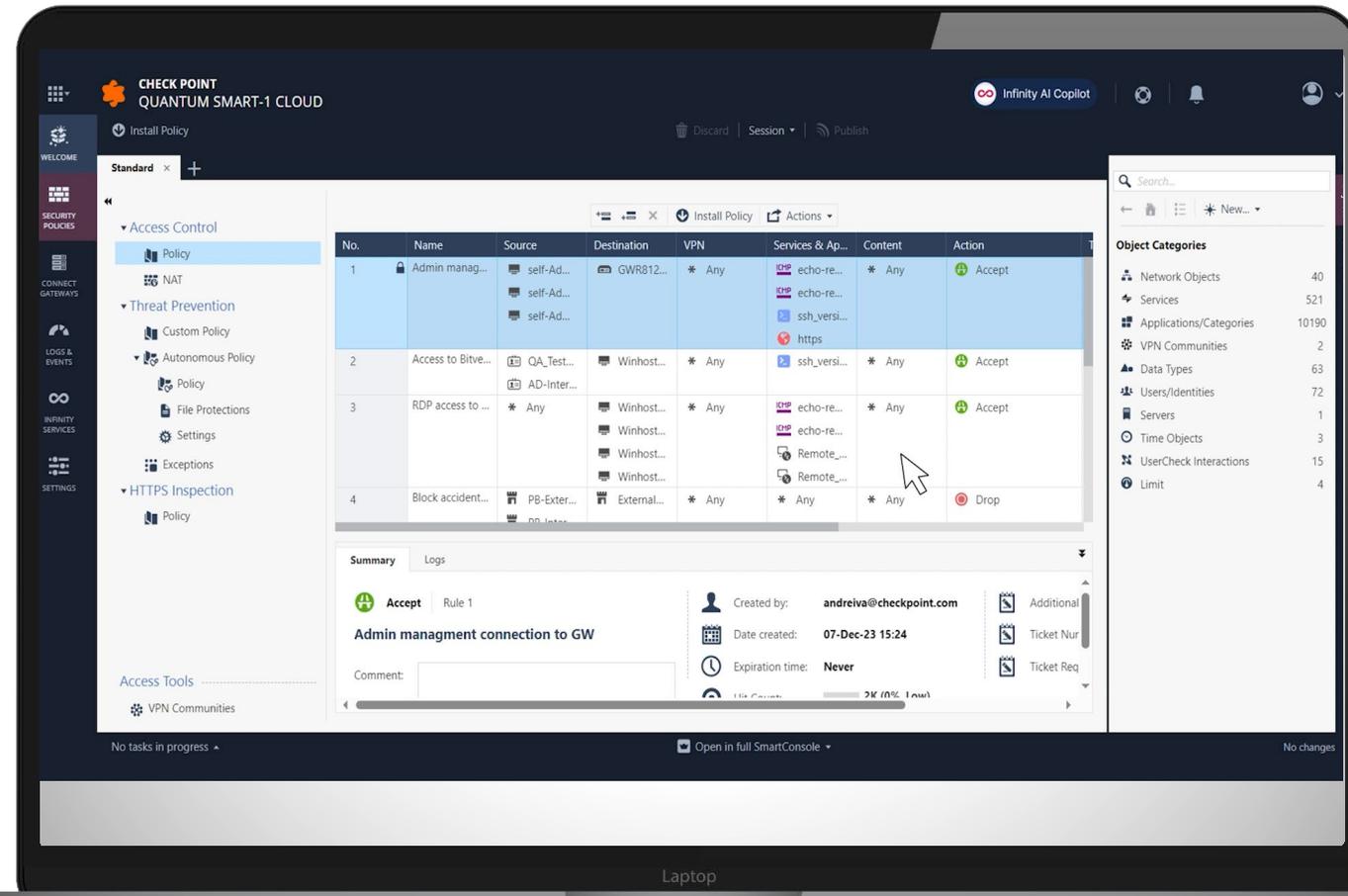
10X More Effective Security Management



**Powerful, Generative AI engine
Embedded in the Infinity Platform**

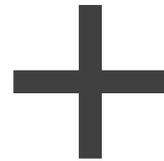
**Assistant for Security Admins
and Security Analysts**

**Across Infinity Platform: Quantum, Harmony,
CloudGuard**



Speaking of AI ... A Major AI Partnership

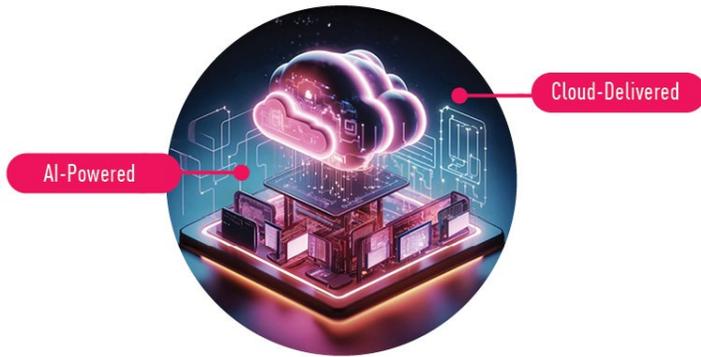
Secure AI Cloud Infrastructure Partnership



AI Cloud Protect

World's First AI Infrastructure Firewall

Summary



The Platform Company

Since 2018



Strong Start to 2024

- Infinity Platform Investments Delivering Returns
- Revenues, EPS – Top End of Projections
- Continued Strong Subscription Growth
- Strong Quantitative & Qualitative New Business Growth

Q2 Projections

Q2-24 Revenues & EPS*

Revenues



EPS*



GAAP EPS is expected to be 44 cents less

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Thank You!

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Q1-2024: GAAP to Non-GAAP Consolidated Statement of Income Reconciliation



(In millions, except per share amounts)	Three Months Ended March 31, 2024					Three Months Ended March 31, 2023				
	GAAP	Stock-based compensation	Amortization of intangible assets and acquisition related expenses	Taxes on reconciliation items	Non-GAAP	GAAP	Stock-based compensation	Amortization of intangible assets and acquisition related expenses	Taxes on reconciliation items	Non-GAAP
Products and Licenses	\$ 100.3				\$ 100.3	\$ 108.0				\$ 108.0
Security Subscriptions	263.4				263.4	228.2				228.2
Total Products & Security Subscriptions	363.7				363.7	336.2				336.2
Software updates and maintenance	235.1				235.1	230.0				230.0
Total Revenues	598.8				598.8	566.2				566.2
Cost of products and licenses	19.9	0.1			19.8	26.2	0.1			26.1
Cost of security subscriptions	16.5				16.5	12.3				12.3
Total Cost of products and security subscriptions	36.4	0.1			36.3	38.5	0.1			38.4
Cost of software updates and maintenance	28.7	2.2			26.5	26.8	1.2			25.6
Amortization of technology	5.8		5.8			2.8		2.8		
Total Cost of revenues	70.9	2.3	5.8		62.8	68.1	1.3	2.8		64.0
Research & Development	99.2	14.7	1.6		82.9	91.5	10.6	1.9		79.0
Sales & Marketing	206.2	15.9	9.1		181.2	177.7	11.3	1.2		165.2
General & Administrative	28.6	8.7			19.9	29.1	9.5			19.6
Total Operating Expenses	404.9	41.6	16.5		346.8	366.4	32.7	5.9		327.8
Operating Income	193.9	41.6	16.5		252.0	199.8	32.7	5.9		238.4
Financial & Other Income, Net	22.6				22.6	19.1				19.1
Income Taxes (Tax Benefit)	32.6			(7.5)	40.1	34.8		(4.8)		39.6
Net Income	\$ 183.9	41.6	16.5	(7.5)	\$ 234.5	\$ 184.1	32.7	5.9	(4.8)	217.9
Diluted Earnings per share	\$ 1.60	0.36	0.15	(0.07)	\$ 2.04	\$ 1.52	0.27	0.05	(0.03)	\$ 1.80
Number of Shares (M), diluted	115.2				115.2	121.1				121.1